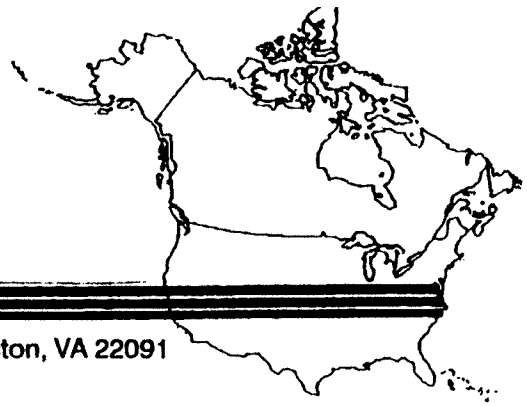


MII

Users Association of America

c/o Gardy McGrath International * 1950 Roland Clarke Pl, STE 100 * Reston, VA 22091
(800) 966-1030 * (703)620-6000 * Fax (703)620-0451



MII Playback

Monthly Newsletter of the MII Users Association of America

March/April 1993

Vol. 3,

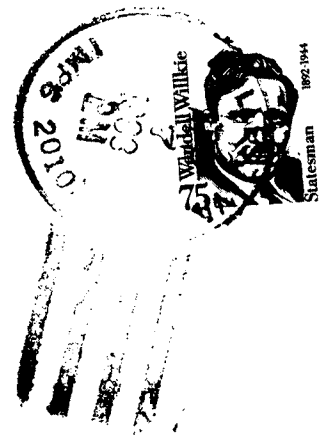
No. 2

Inside this issue...

Executive Directors commentary
New 1(800) Service Hotline
MII Users Day and NAB 93' Details
MII Man
Trading Post
Membership Listing (over 970 members strong!)
And a Whole Lot More...

The opinions expressed in this publication are those of the individuals quoted and do not necessarily reflect the position of the MII Users Association of America or its members.

MII Users Association of America
c/o GMG International Inc.
1950 Roland Clarke Pl., Ste 100
Reston, VA 22091



Commentary from the Executive Director

*"You need to listen to your customers,
It's extremely important to listen
to the people who buy your products
and to the people who sell them.
Listening to consumers is not only
the core of our business philosophy,
but it is the foundation on which the
company was built, back in 1918."
-Chairman Matsushita of Matsushita Electric-*

Your Voice in Vegas ... For NAB 93'

The sound of quarters hitting slot machine trays...sore feet...and unceasing visual stimuli. Those and a million other heady experiences summarize NAB in a nutshell! Hopefully we'll be able to salvage some semblance of sanity from the super show in the sand. Our booth will be open throughout the convention- booth #16728, phone # (702)791-8950 to greet and meet user members. Our users meeting is scheduled to encourage discussion of a range of issues. A map is provided on page 35 of the newsletter of the location of the meeting. Even MII Man will be on hand to kick sand in the face of the Sony only's. Most importantly- The valuable benefits of user to user interface has helped many members grow and prosper.

In this issue you'll find a questionnaire form, to bring to the meeting or fax us at (703)620-0451 prior to NAB. Your voice will be heard in Vegas! The new revised service program is testimonial to the importance of user membership feedback to manufacturers. You can make a difference. All minutes of the meeting will be recorded on MII for dissemination to the membership. And there are many issues which users want addressed-from the high cost of parts and service for older 3-digit MII machines to a fair and equitable leasing program. So Please...let your voice be heard, in person or by fax or phone.

Panasonic Responds to User Association Feedback with New Panasonic 2000 Service Support Program

New Service Information Kits to be Distributed to All Members by Panasonic During April

Hooray! It's Finally Here! After months of listening to the membership, Panasonic is responding with the New Panasonic 2000 Service Program Upgrade that's been promised. Mr. Frank DeFina is anxious to see the program work after a dedicated effort to refine the program's basic support structure. According to Frank "Now call 1-800-742-6530 and see what happens." A qualified MII technical person will respond within 90 minutes. Loaner and link units are now in place and available through Panasonic 2000 dealers!! All of the Association requests have been addressed. Now let's help the program work by following the procedures in the service kit you will receive from Panasonic during the first weeks of April. A full discussion of the Panasonic 2000 Program features will be presented by Frank DeFina and Ted Ellsworth at NAB. Status reports to follow in subsequent newsletters.

NAB AGENDA

You are cordially invited to the 1993 NAB MII Users Association Meeting to be held in Las Vegas. Our Booth # is 16728 and phone line to the booth is (702)791-8950. Please let us know as soon as possible if you will be attending.

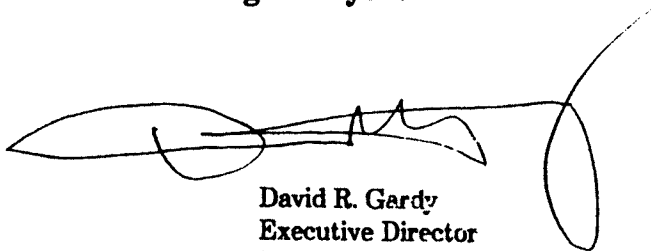
Our NAB 93' Users Day Conference will be held at the Imperial Palace Hotel in the Sampan Room (4th floor) starting at 10:30 am on Tuesday, 20 April. It is free of charge to all members. We will have a direct access phone line available at (702)731-3311 to pose questions to the individual speakers at the Q & A periods during the times listed (if you are unable to attend). We highly encourage your participation by the phone throughout the meeting. The schedule of speakers is subject to change.

Association Business and Discussion of Issues to be Addressed (MII Users Only) 10:30 - 12:00 noon

Conference (Users/Panasonic/Invited Guests)

Light Buffet Lunch12:00 - 1:00..All invited
Opening Remarks 1:00 - 1:15..Dave Gardy/GMG
MII Update / Q & A 1:15 - 1:45..Bill Bakonyi/Panasonic
Project 2000 Update
and Q & A 1:45 - 2:15..Frank DeFina/Panasonic
New Service Problem
Overview and Q & A 2:15 - 2:45..Ted Ellsworth/Panasonic
Coffee Break 2:45 - 3:00..All attendees
Dealers, DSM's and Direct
Sales Report 3:00 - 3:15..Respective Reps
Open Session Q & A 3:15 - 3:45..Dave Gardy/GMG
Closing Remarks 3:45 - 4:00..Dave Gardy/GMG
MII Users/ Panasonic Reception
with Press and Media..... 4:00 - 6:00..All Attendees

I look forward to hearing from you.



David R. Gardy
Executive Director
MII Users Association of America

Editors note: You can reach the association at (800)966-1030, (703)620-6000, fax (703) 620-0451 or by mail: MII Users Association of America, c/o Gardy-McGrath Int'l Inc., 1950 Roland Clarke Pl, Ste 100, Reston, VA 22091

NAB 93' MII USERS DAY QUESTIONNAIRE FORM

MII Users Association- NAB Meeting, at the Imperial Palace Hotel, Tuesday April 20th, 1993 from 1030am - 6pm

This form may be used even if you plan to attend the meeting, however, if you are unable to attend and you would like to address any questions to the Panasonic panel(Service, Marketing, Leasing, Etc.) Please fax this form to the association no later than Friday April 16th, 1993. If you are at NAB but unable to attend the meeting you may drop it off at booth# 16728, phone # is (702)791-8950. We'll make sure that your questions are addressed.

Please indicate what areas you are directing your questions to or exact nature of the question.

1. _____

2. _____

3. _____

4. _____

5. _____

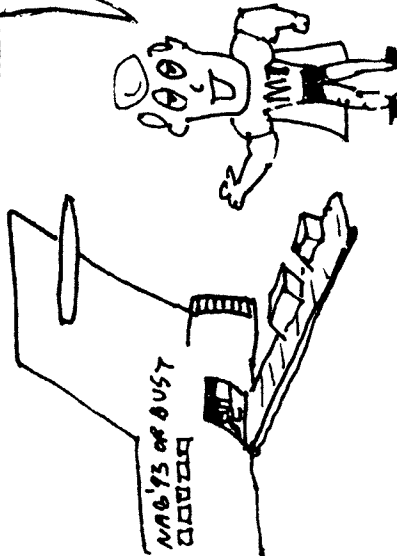
Optional: Name

Phone

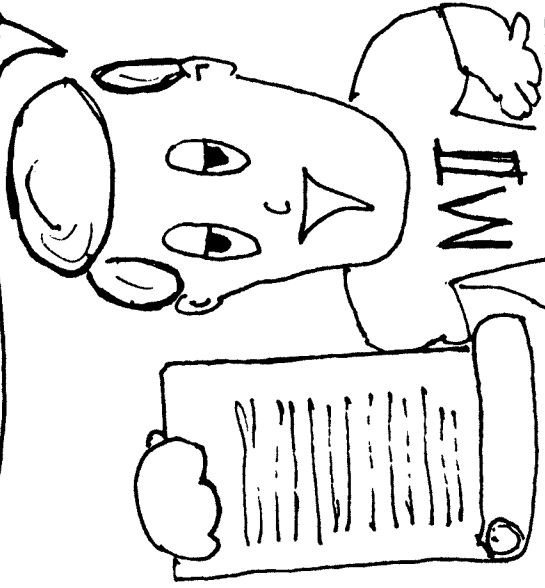
Company

MII Users Association
1950 Roland Clarke Pl ste 100
Reston, Va 22091
(800)966-1030
fax (703)620-0451

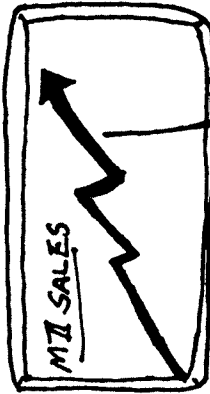
WELL, ITS THAT TIME
OF YEAR AGAIN - NAB!
WE'RE LOADING UP NOW
FOR ALL THE MZ USER
ACTIVITIES!!



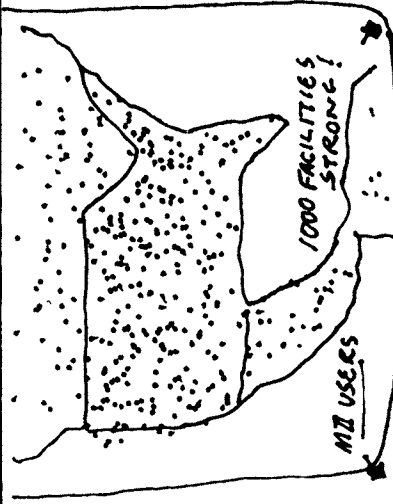
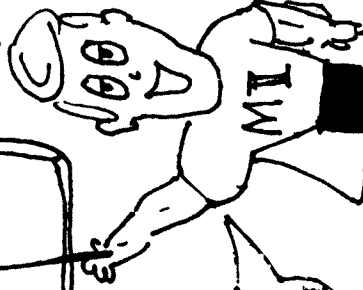
THIS IS A VERY IMPORTANT NAB
FOR THE USERS ASSOCIATION! THERE'S
A LONG LIST OF ISSUES AFFECTING
MZ!



MZ GROWTH HAS SURGED
GREATLY DURING THE TWO YEARS
THE USERS ASSOCIATION HAS BEEN
NATIONALS.



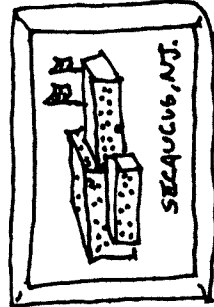
THAT'S THANKS
TO A COOPERATIVE
EFFORT BETWEEN
USERS, DEALERS,
DIRECT SALES, OEM'S
AND THE ASSOCIATION!



MORE MZ SALES MEAN
MORE BUSINESSES FOR MZ
FACILITIES.. AND BETTER
SUPPORT FOR MZ USERS
IN NORTH AMERICA. IT
ALSO MEANS MORE MONEY FOR
THE MANUFACTURER TO
CONTINUE TO PRODUCE AND
SUPPORT MZ.



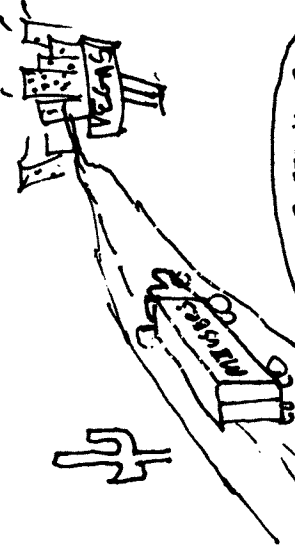
THE USERS
HAVE BEEN
HERALDED IN THE
INDUSTRY PRESS
FOR THEIR COMMIT-
MENT TO HELPING
THE MZ FORUM
GROW!



SOMETIMES, WITH MEN
GROWTH AND PERSONNEL,
IT'S HARD TO GET THE WORD
OUT TO EVERYONE AT THE
MANUFACTURER ABOUT HOW
THE USERS ARE PLAYING A VITAL
SALES AND MARKETING ROLE.
IT'S IMPORTANT THAT THE MANUFACTURER
KNOW THERE IS A BIG RETURN
ON THE INVESTMENT IN USER
ACTIVITIES!
YOU USERS ARE DOING A WONDERFUL
JOB!



SO WE NEED YOUR
HELP IN VEGAS! BY
PHONE, FAX, OR IN-
PERSON, WE NEED TO
HEAR YOUR VOICE!
REMEMBER YOU, THE USER
CAN HELP DETERMINE
MZ'S FUTURE!
THANKS, AND
SEE YOU THERE!



Letters To The Editor

To: MII Users Association

I just wanted the MII users group to know that there is a MII authorized repair and maintenance company that understands service and quality. Specialized Communications in Hagerstown, MD. recently rebuilt 3 of our 5 MII tape decks.

We at MAJEC Video Productions now have 5 MII tape machines, 2 of them being KRM-860's, really Panasonic AU-650's. After 4,500 hours I decided it was time to have both machines rebuilt. Due to politics Panasonic would not touch the decks and with my personal feeling for that other company, neither would they.

After researching for over 4 months and numerous phone calls and letters I decided to give the business to Specialized Communications. One of my concerns was to keep the studio and duplication up and running while the MII decks were being rebuilt. Dave Clayberg loaned us a MII deck at a very modest price during the time the service was being completed. After the first deck was returned, I could hardly believe that this was the same one I sent in for service. I had to verify serial numbers. Specialized Communications provide all software updates at no charge. Furthermore, anyone who has a JVC KRM-860 or AU-650 should consider the edge comb filter modification. This provides a sharper picture and eliminates vertical bounce in the AT mode. I noticed a real improvement in both picture quality and overall machine function.

During this time we decided to purchase an AU-65H. After many problems and trips to our so-called dealer/technical support, I shipped the unit to Specialized Communications. After only 410 hours, all it needed was new heads. Why couldn't my dealer figure this out?

Well, after having Specialized Communications rebuild 3 MII tape machines and answering my questions I can tell you that no other company will be providing MAJEC with repair and maintenance.

I think it is ironic that we at MAJEC are producing a series of video tapes on total quality and customer service in the work place. After dealing with Specialized Communications, I know of one company that has no need for the video series.

We have received outstanding service from Specialized Communications and I believe other manufactures and dealers could learn a great deal from this customer oriented company.

Thank you
Jordan Gershon
MAJEC Video Productions

(Ed. Note.. Specialized Communications will be at NAB at booth #17048 and thanks for your service to our users. Dave G.).

Dear Dave,

This is simply a short letter to thank you, the MII Users Association, Ted Ellsworth and Panasonic for your help with our recent edit. I will not go into details on the problem, but after waiting ten days for a local rental house to either fix or replace a rented MII deck, I called you. Your prompt intervention had an AU-65 on the way to me that same day!

Ted Ellsworth from Panasonic was terrific. We completed the project in the nick of time (understandably our customer was growing impatient). Many thanks to Dave, the Association, Ted Ellsworth and Panasonic.

Sincerely,
Mike Koury
Optical Audio Productions

(Ed.note: Now with the new 1(800) # in place with the new service program, things are looking good. Glad to have helped! Dave G.)

Please don't forget...



News Briefs

MII Happenings from Around the Country

Kids Promote Battery Recycling in New Video PSA

The after-school crowd at the Greenleaf Community Center in Indianapolis has done it again. They've made another video PSA that promotes recycling.

The second in a series of recycling videos highlights the current campaign to recycle household batteries at local public libraries or Target stores.

The videos are a joint venture of PITS, the Prevention, Intervention, Treatment services program of the Near Eastside Multi-Service Center; the Indianapolis Clean City Committee; and Video Management Systems Inc. an Indianapolis-based video production company.

Copies of the latest video are being provided to local television stations to be used as PSAs to promote the recycling of batteries.

The first video deals with last fall's campaign to put leaves in paper bags instead of plastic ones.

future videos on other recycling topics are planned, according to Dan Hall of Video Management Systems. "The kids are so great to work with", he said. "It's a pleasure for us to provide an opportunity for them to be on camera while we also promote recycling."

LaTonda Smith, who supervises the young people in the after-school program at the Greenleaf Community Center at 38th and Mithoeffer Road, received background information on the recycling program from Linda Johnston of the Indianapolis Clean City Committee.

She and the children prepared and rehearsed the 30-second script which was then videotaped and edited by Video

Management Systems.

The children are students at IPS and Warren Central Township schools.

Video Company Shoots "Pure and Simple" Water

Video Management Systems, an Indianapolis-based video production company, recently shot a 30-second commercial for the Cameron springs company that promoted the "pure and simple" Cameron Springs water for home and office delivery.

That commercial, shot in MII format by Director Dan Hall of Video Management Systems in cooperation with Patterson/Thomas Advertising and Design, is being shown more than 400 times over a three-week period throughout Indiana.

The "pure" refers to the water and the "simple" refers to the ease of ordering and delivering bottled Cameron Springs water.

The Cameron Springs company, also based in Indianapolis, has been around since 1991, but the springs where the water comes from has a long history of appealing to the "lifestyles of the rich and famous". for decades, wealthy visitors traveled to the springs and the nearby Mudlavia resort hotel for mud baths and supposed cures for everything from alcoholism to leukemia.

Today's Cameron Springs doesn't claim to cure anything but thirst. Nonetheless, according to Dave Foy, director of sales, the company expects to be the largest bottled-water company in the state by the end of 1993.

Video Management Systems was established in 1984. Since its founding, it has offered its clients a full range of production services including on-location shooting, graphics and animation, post-production work, script writing and video duplication.

Video Management Systems also rents its editing suite and its TOPAS animation system to other video producers.

The company has produced television commercials, corporate video brochures, and videos for staff training, product demonstrations, special events and fund raisers

~ ~ ~ ~ ~

UCLA Bruins Add MII to Offensive Strategy

Secaucus, NJ (February 1993) The Athletic Department of the University of California at Los Angeles (UCLA) has selected MII equipment from Panasonic Broadcast & Television Systems Company to cover Bruins football and other sports.

Prior to its MII purchase, the department used S-VHS for sports video. "I came over from the LA Rams where we used Beta, and I was set on using a broadcast format," notes video coordinator Ken Norris. "Panasonic's MII demo opened my eyes. I could get the same quality specs for less money. It enabled me to buy three times as much equipment, and that's important with money tight these days."

Norris and his colleagues shoot "great video" of the Pac 10 Conference Bruins on the tight sideline, tight end zone and wide sideline with three Panasonic 300CLE 3-CCD color video cameras interfaced to a trio of AU-520 MII portable VTRs. The lightweight, ergonomically designed cameras feature high sensitivity and low power consumption for stable performance with 700-line resolution and greater than 60 dB S/N ratio.

The department's edit bay features an AU-63 MII studio player with auto tracking, an AU-65H Enhanced MII studio recorder/editor, an AU-520, a Panasonic AG-7750 S-VHS format professional editing VCR and eight AG-7400 S-VHS HiFi VCRs. "We edit with the Lexicon Video sports editor from MII or the AG-7750s," explains Norris. "Eight AG-7300 S-VHS HiFi VCRs in the dub rack make copies for the coaches."

Eighteen viewing stations are also outfitted with AG-7300s and clicker controllers, and the majority feature Panasonic's PT-101Y color video projection systems that display images from 50 to 120 inches. MII-format viewing is also offered; it allows the head coach to evaluate the players in slow motion

with the AU-63's Auto-Tracking capability and review plays at team meetings. UCLA exchanges MII game tapes with fellow Pac 10 conference member, the University of California at Berkeley.

"the next step for us is either more MII or digital," says Norris. "We're incorporating MII into the taping of basketball, volleyball and track and field this year. It's well suited to any kind of sports application."

~ ~ ~ ~ ~

Panasonic Introduces AG-3, 3-CCD S-VHS-C Camcorder

*** Compact, Lightweight Unit for Professional Applications ***

Secaucus, NJ (February 1993) Panasonic Broadcast & Television Systems Company has announced the AG-3 S-VHS-C camcorder, a compact unit weighing just over two pounds with innovative professional features. With an advanced 3-CCD image sensor system, Color View Finder, 16x9 recording capability, 20X digital Zoom, digital Time Base Corrector, Digital Noise Reduction and a variety of digital effects, the AG-3 is the lightest professional camcorder in its performance category.

Ideal for a wide variety of applications from Electronic News Gathering (ENG) to event videography, the camera section of the AG-3 incorporates three separate newly-developed 270,000 pixel, 1/3 inch CCDs that produce 530 lines of resolution at a signal-to-noise ratio of 45dB. The unit uses a special Offset decoding technique that allows fewer pixels to yield more resolution. The camcorder achieves extraordinarily precise color reproduction of brilliant colors and subtle gradations even in light levels as low as one lux.

The VCR section offers a signal-to-noise ratio of 45dB and laminated amorphous pro heads to record video signals with extreme fidelity across the wide frequency bandwidth.

The AG-3 offers Electrical Image Stabilization, a high resolution 96,000 pixel color viewfinder, and a stereo zoom microphone with Hi-Fi recording and Steady Cam compatibility. Zooming between 1x and

10x is done optically; zooming between 10x and 20x is accomplished digitally. The AG-3 uses a Digital TBC to eliminate jitter and skew distortion, and the unit's three-line Digital Noise Reduction cuts out noise and increases the luminance S/N ratio to maintain high resolution and clarity of picture contours. Special digital effects include Snap Shot, Strobe shot, Picture Memory, Wipe and Mix.

Its wide-screen (16x9 aspect ratio) recording mode means the AG-3 can record material for playback on future television receivers as well as on existing equipment. The unit weighs a mere 2.4 pounds (including battery and tape)

An optional underwater camera housing will allow the AG-3 to be used for a variety of marine applications in depths down to 300 feet.

The AG-3 will be available in March at a suggested list price of \$3,300.

~ ~ ~ ~ ~

Panasonic S-VHS Meets "All Needs" of Dynamic Culver Video Productions

Secaucus, NJ (February 1993) Although his acting credits included national Ford Truck commercials, the first three episodes of "Dallas" and motion pictures starring Burt Reynolds, Joanne Woodward and Dennis Quaid, Gary Culver was looking for a way to earn a living between acting jobs. that's when he acquired his first Panasonic camcorder.

Four years later Culver and his Culver Video Productions in Arlington, Texas have considerable experience with its suite of S-VHS production and post production equipment from Panasonic Broadcast & Television Systems Company. "Panasonic was the only manufacturer who met all my needs entering the video business, and it still does," notes Culver, whose enviable client roster includes Revlon Cosmetics, Southwestern and Southeastern Bell, MCI, GTE, American Flyers and Radio Detection.

Culver and his colleagues use an AG-450 S-VHS camcorder and AG-460 2-CCD S-VHS camcorder in the field, then return to post in an edit bay outfitted with a pair of AG-1960 S-VHS HiFi VCRs, an AG-A95 multi-event edit controller, WJ-MX12 digital A/V mixer, CT-1382Y 13-inch diagonal color video monitor and a NewTek Video Toaster. He notes that his company's complete S-VHS capabilities often edge out competitors with half-inch component analog formats.

"The picture we get out of the AG-460 is comparable to that of cameras costing a lot more money," declares Culver. "the video quality of a 15-minute membership drive piece we recently shot for the Southwest Hardware Association was just outstanding."

Culver and his colleagues take great care in lighting and framing shots and always rely on the manual white balance. the image quality of the Southwest Hardware Association tape was retained when it was played back on large-screen monitors for member stores attending the organization's annual convention, Culver reports.

Culver finds the AG-460 "performs extremely well in all situations," which for client American Flyers, the world's largest flying school, means being exposed to extremes of temperatures and extremes of logistics, from the classroom to the airplane itself.

Culver Video Productions is currently producing and marketing its own series of how-to training tapes designed for people just getting started in video -- a scenario Culver knows quite well. "S-VHS and Hi8 have brought professional-quality video within reach of the consumer," he points out. "Because I'm self-taught, I know what people are going through when they're trying to break into the business."

Culver continues to be an enthusiastic proponent of Panasonic S-VHS equipment. "I highly recommend it," he states. "A lot of people come to see what we have and wind up purchasing similar set ups."

MII Job Shop

A forum provided to the membership to publicize both employment opportunities and talent availability for MII expertise. We will publish your help wanted or position wanted ad, (anonymity protected if requested). Please send all employment opportunities, resume's, adcopy, etc. to the association. Our current offerings are:

Help Wanted

Experienced MII Editor, must be willing to relocate to the Washington, DC area, salary commensurate with experience. ref. #9202A
Experienced Amiga Graphic Artist, 2-D and 3-D Capability, familiarity with MII desired, must be willing to relocate to the Washington, DC area, salary commensurate with experience. ref. #9202B

Send resumes and sample tapes to the Association, please state which position you are interested in.

All responses will be kept in strictest confidence.

Maintenance Software Available

Brian Roos, the Senior Field Engineer for Panasonic's Broadcast Engineering and Service Division in Norcross, Georgia, has developed a computer database with step-by-step instructions for performing routine maintenance on most models of Panasonic MII equipment.

The instructions found in this database are meant to be a "user friendly" companion to the maintenance procedures found in Panasonic's service manuals. Procedures for adjusting RF, A/C heads, tape tension, linear audio, and mechanical presets are included; as well as a flow chart illustrating the proper order in which to make these adjustments.

Although not 100% complete the database provides information for the following models: AU-400, AU-410, AU-500, AU-550, AU-60, AU-650, AU-620, and AU-65. The database has an easy-to-use interface for viewing files, and you can print out hard copies of each procedure.

Copies of this program are available from the Association. Just call the us at (800)966-1030. Be sure to let us know what size disk you need-- 3.5 or 5.25, and we'll send a disk to you. We appreciate the effort Brian has put

into this project, and we'll provide updates as he adds information about the rest of the MII line.

Canadian members, please contact Denis Orendt of Panasonic Canada, phone (416)238-2269, He'll be able to provide the disk to you.

Video Script Writing With Word Perfect

Writing scripts in two columns can be a problem. But if you have WordPerfect 5.0 or 5.1, the problem is already solved. With this DOS program, you can write video scripts almost as easily as letters. You just need to know how: Enter *Writing Video Scripts With WordPerfect*. This informative book tells you everything you need to know to write two-column scripts easily. For more information contact Petrel Publishing, 1-800-377-3134.

MIJ Duplication Facilities

If you are a duplicator, or if your facility does duplication in addition to its other services, and you are an MII User. The Association needs to know about it. We are compiling a listing of MII Duplicators that we'll run regularly in the newsletter. Please contact the Association to be included in the listing.

Currently our list includes:

Action Video Productions, Greenville, SC (803)297-8865
American Production Services, Seattle, WA (206)282-1776
Advanced Audio Video, Denver, CO 800-668-0406
American Magnetic Media, Denver, CO 800-USA-TAPE
AME, N.Hollywood, CA 800-336-3827
Avon Productions, South Plainfield, NJ (908)756-0643
Cassette Dub Inc., Northvale, NJ (201) 767-7077
CenterCom, Inc.:
Milwaukee, WI (414)353-2001
Lincolnwood, IL (708)675-1411
Tampa, FL (813)886-8266
Commercial Video, 101 Winston st., Cumberland, MD 21502 (301)724-2799 ask for Greg.
Commonwealth Films, Richmond, VA (804)649-8611
Copymaster Video, Villa Park, IL (708)279-1276
Cinequipt, St Paul, MN (612)646-1780
Creative Visual, 10135 J st., Omaha, NE 68127 (800)547-4184 ask for Larry.
Curtis Inc. Charlotte, NC (800)733-2878
Curtis Inc. Cincinatti, OH 45202 (800)733-2878
DECI, Dallas, TX 800-880-9400
Elite Video Production, Brooklyn, NY (718) 627-0499
HAVE, Inc., Hudson, NY (518)828-2000
Global Vision, Reisterstown, MD (301)356-6715
Industrial Audio Video, Houston, TX (713)535-2375

Industrial Communications, Birmingham, AL
(205)942-0132
International Video Center, (216)321-1440, 2528
 Edgemoor Rd, Cleveland Heights, Ohio 44106
Juntunen Video, Minneapolis, MN (612) 341-3348,
 Mike Vinup
MagneTech, Ft. Lauderdale FL 800-683-DUPE
Master Images Video Duplication, Inc. Northbrook, IL
 (708)564-0470
Media Concepts, St. Petersburg, FL (813) 321-2122,
 800-330-3873
Multi-Magnetics, Denver, CO (303)825-7768
Park Avenue Productions, Richmond, VA (804)346-
 3232
Preston Trucking, Preston, MD (410)673-2930
Pro Line Video, Austin, TX (512)837-2000 x30
Quinn Productions, Winston-Salem, NC (919)768-
 2746
Televent Video Services, Oak Park, IL
 (708)383-5588
Vaughn Communications:
 Minneapolis, MN (800)323-0281,
 Creve Coeur, MO (314) 576-6804,
 Phoenix, AZ (800)228-7609,
 Milwaukee, WI (414)276-6511,
 Tampa, FL (800)252-7564,
 New York, NY (212)447-1038,
 Portland, OR (800)772-2251,
 Atlanta, GA (800)966-0859,
 Irvine, CA (800)228-7609
Video Duplication, Atlanta, GA 800-235-9732
Video Duplication Services, Columbus, OH (800)289-
 4301
 Dayton, OH (513)294-5883
 Cleveland, OH (216)741-3827
 Youngstown, OH (216)792-3827
Videoland, Lacey, WA (206) 491-1332
Video Proofs, Rohnert Park, CA
 (707)586-0383
Video Replay, Chicago, IL (312)467-0425
Video Transfer, Rockville, MD (301)881-0270
Vidcomp Distributors, Houston, TX (713) 694-6400
 VIP duplication, 2908 Cameron st. ste-B, Monroe, LA
 71201 (318)322-8222 Phillip Nelson
Wilderness Productions, S. Lake Tahoe, CA (800)874-
 7488 in CA (916)577-3008
WGVU/WGVK-TV, Grand Rapids MI (616-771-6666,
 TDD 1-800-748-0488
WJZY-TV Charlotte, NC (704)398-0046
WPSD-TV Paducah, KY, Bob Fesmire, (502) 442-8214
Broadcast Video Products, Jack Miller, 480 Main St
 Armonk, NY
 (914)273-6649
Canadian Duplicators:
Agincourt Productions, Richmond Hill, Ontario (416)
 886-8273
General Audio Visual, Mississauga, Ontario (416)676-
 8211

If your company isn't listed here and should be, please
 call, the Association at (800)966-1030.

MII Rentals

If your facility rents out MII equipment, and you'd like
 others to know that fact, let us know. We need to
 know what MII equipment you rent out. Call
 (800)966-1030 or fax your information to us at
 (703)620-0451, to be added to the following list.

Currently our list includes:

AudioVisual Headquarters, Rancho Dominguez, CA
 (310)885-4200
 Rent out 3-AU-65's, they have shipping cases.
Avon Productions, S. Plainfield, NJ (908)756-0643
 Studio & Field MII, Cameras, etc.
Avonix, Brookfield, WI 800-222-6050 Full line of MII
 available.
Cinequipt, St Paul, MN (612)646-1780 Full line of MII
 available
Davis Audio Visual Inc, Denver, Colorado (303)455-
 1122
ECI Video, Dallas, TX (800)880-9400 AU-63H, AU-
 65H, WV F700 cam /AU-410 dockable.
Professional Desktop Video Systems, Glendale, CA
 (800)862-7820 Camcorder WV-F700/AU 410
Pro Line Video, Austin, TX (512)837-2000 x30 Full
 line MII
Video Management Systems, Indianapolis, IN
 (317)639-6163 Sony M7 Cam., AU 500 Portable MII
 Deck.
Vidcomp Distributors, Houston, TX (713) 694-6400
WGVU/WGVK-TV, Grand Rapids MI (616)771-6666,
 TDD 800-748-0488. AU-650, AU-500, AU-400
Broadcast Video Products, Jack Miller, 480 Main St
 Armonk, NY
 (914)273-6649
Canadian Rentals
VidCom, Vancouver, B.C. (604)732-9711, WV-
 F250/AU400 Camcorder, AU-63, AU-65, AU-550

Government Video Marketplace Information

If you are interested in gaining information and insight
 on the Federal A/V marketplace, you might be
 interested in subscribing to Delaney's Business
 Report. Delaney's Business Report provides an
 "insider" view on government A/V production,
 duplication and distribution buys, spotlights specific
 agencies, list current contract opportunities, identifies
 the buyers and offers expert procurement guidance to
 help unlock and simplify the Government
 marketplace. Published by Arnold Wallace, 14 issues;
 \$370.00 per year.

For further information or to subscribe, please contact
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- ✓ PAL/SECAM Time Code Burns
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International Video Center

2528 Edgehill Rd. Cleveland, Ohio 44106

(216) 321-1440

Association Membership

If you are not currently a member of the MII Users Association of America and are interested in joining. Please fax or mail us the following information: company name, contact persons name, mailing address, phone and fax numbers (if available), if you do or do not have MII and which machines (make & model) you have.

We may be contacted at:

MIU Users Association of America
c/o GMG International, Inc
1950 Roland Clarke Pl., STE 100
Reston, VA 22091

Or you may fax us at (703) 620-0451,
Toll free phone # (800)966-1030

Government Agency Solicitations

As promised in past, we are listing any current government video solicitations and information

pertaining to solicitations listed here in the past.

(This month there are no listings or announcements to be published. Look for next months issue.)

New MII Alignment Tools and Fixtures

Available

<u>Model #</u>	<u>Description</u>
----------------	--------------------

VFK0356C	MII Tool Kit
----------	--------------

VFM7089EAG(large)	MII Alignment Tape
-------------------	--------------------

VFM7088EAC(small)	MII Alignment Tape
-------------------	--------------------

VFM7004EAG	12MHz RF Sweep Tape
------------	---------------------

VFJ7080EG(low cost)	Electrical Set Up Tape
---------------------	------------------------

VFJ7081EG(low cost)	Mechanical Set Up Tape
---------------------	------------------------

VFK0409	Component Out Cable
---------	---------------------

VFK0705A	AU/410 Test Jig
----------	-----------------

VFK0735	Head Tip Protrusion Gauge
---------	---------------------------

VFK0736	Mounting Base for VFK0735
---------	---------------------------

Please contact your dealer for more info

ADVERTISE IN THE MII NEWS LETTER

**A fraction of the cost of trade journal
advertising with a target market reach!**

Full Page...\$150.00

Half Page...\$100.00

Quarter Page...\$75.00

1/8th Page...\$50.00

(special discounts available for higher frequency)

All proceeds to benefit User Association activities!

Mastercard/Visa/Check accepted

**Call Russ at Association Headquarters for details
and prices at 1(800)966-1030**

or fax your request at (703)620-0451.

MII Trading Post

Please Contact Us When The Equipment Is Sold

Wanted: Used MII Dockable Deck (AU-400,410) good to excellent condition. JVC KA M20U MII Camera Adapter Assy., Allows JVC KY17,25 and 27 cameras to use MII dockable VTR's. Less than 10 hours, immac. condition. List \$1,200.00, asking \$350.00, included Anton Bauer battery plate. Please contact Mark Kregel (Balt) 410-734-7691.

GVG 1600 Series Production Switchers, 1L and 1X (10 Inputs) \$6,000.00, 3K (16 Inputs) \$10,000.00. 7K and 7H (20 Inputs) \$12,000.00. All options are available. Contact Post Plus 40 East Main St., Port Jervis, NY 12771

Panasonic AU-520, Portable MII Recorder, Demo unit, \$8,995.00. **Panasonic AK-400/AU-400 Camera/Dockable MII**, \$11,000.00. Also available: **JVC KY35ENG/KAB35 Camera**, includes 15:1 lens, Betacam adaptor, \$13,000.00; **Crosspoint-Latch 6112 2M/E switcher w/chroma key** \$2,250.00; **Crosspoint-Latch 8200 switcher/DVE w/dual channel TBC** \$1,925.00; **ECHOLAB, DV7 SEG/switcher w/GPI** \$2,995.00. Please contact Ken Muehlbauer, (800)222-6050

Panasonic AU-65, MII Studio Recorder/Editor, good condition, \$8,500.00; **Panasonic WV-F700/AU-410 Camera/Dockable MII**, Demo unit with one year parts & labor warranty. Camera/MII package has ENG/EFP kit w/15x lens, battery charger, and all other accessories. \$17,000.00; **Panasonic AG-7750 S-VHS Recorder/Editor**, good condition, \$4,400.00. For further information, please contact Terry Nixon, (512)837-2000 extension 22. TX

Panasonic AU-660, Studio recorder/editor with, with auto tracking, TBC, TC, etc. Excellent Condition. Asking \$10,500.00/negotiable. Also, Animation system available. Contact Steve Crouch (301)946-6380. (MD)

JVC KR-M800U MII Editor, new heads, \$4,900.00. **JVC BR-S611U S-VHS edit source recorder**, excellent cond., \$2,000.00. **IVES II frame accurate TC controller w/programmable A/V fades**, take \$ GPI triggers, EdL print, 2 TCRG's, sync/BB, A/B upgradable, includes 2 JVC or Panasonic interfaces, \$1,900.00. Additional **IVES II interfaces**, JVC or PAN., \$300.00 each. **Wanted: JVC 811** or possibly **Panasonic 7750 S-VHS editor**. Phone or **FAX Steve at (608)251-8855.**

Panasonic AU-63, MII Studio Player w/AT, New in Box, \$11,600.00. Contact Darrell Johnson (800)264-0590 (TN)

Panasonic AU-63H AT, MII Studio Player w/AT New, \$11,640.00. Also,

AU-65H Studio Recorder/Editor, New, \$12,028.00 Full Warranty. Contact Bill Frazier (412)243-1300 (PA) Quail Video.

JVC KRM 800U Recorder/Editor, Excellent condition with new heads...asking \$6,750.00. Contact Harry Breitmeyer, 1365 McMullen Booth Rd, Clearwater, FL 34619 (813) 72602024.

Panasonic AU-63, MII Studio Player w/AT, Demo with time code, \$8,000.00, 200CLE 3-Chip Camera 3,700.00, The following have worked well together in a A/B roll MII suite: **Jazz "Ensemble DVE with all extra cards and upgrades**-paid \$18,000.00 sell for \$7,000.00.

Panasonic AGA800 Edit Controller with 3 9-pin cards \$2,900.00, **AGSW 800 AV Switcher** \$2,500.00 **TBC 200** \$1,500.00. Contact Jack Miller at (914) 592-4151 (NY)

JVC (2) KRM 800 U Editors, 2 channel Audio, (1) 50hrs on Head, Good condition, \$4,500.00. (1) 400hrs on head, Good Condition, \$4,500.00. Both together for \$7,600.00. **JVC (2) 3/4" JVC CR8250 and CR6650 with 750hrs and in good shape**, Both for \$4,500.00. Contact Bill Dunbar, Dunbar Videos, Holly, MI. (313)634-8686.

JVC KRM-820U MII Editor, with 1 event A/B roll edit controller built in, with SMPTE Time Code Card included. Good Condition, 2 yrs old, Asking \$5,000.00. **JVC SA-T310U Component TBC**, \$2,000.00. Contact Terry Grant (612)870-0028 (MN)

Panasonic WV-F700/AU-410 Camera/Dockable VCR. Display piece, absolutely like new, never rented; approx. 5 hours on heads. Anton/Bauer bracket included. \$14,000.00. Please contact Harvey Weinstein at (603)228-0412.

Panasonic AG 7750 w/TC \$4500, **Panasonic AG 750 edit controller \$1000**. **LAIRD legend Character generator, w/Encoder \$3000**. **JVC 8 Input Switcher w/Chroma Key, Tally, Intercom & GPI Trigger \$2500**. **Panasonic AVES Switcher \$900**. All in great shape, w/rackears, slides & manuals. Call Tim Dench (502)239-0229

AU 520 Portable MII Recorder. Only 120 hours. w/portabrace case \$7400.00. **AU 65 Studio Recorder/Editor w/TBC & TC**. only 180hrs on heads. \$8300.00. **AU 62 Studio Player w/TBC & TC**. less than 10 hrs on heads \$6800.00. **Ampex ADO-100 DVE 3D Option & Upgraded software \$16000**. Much more, Owner retiring contact Bob Pooler at (508)263-7727.

JVC KY 320 Camera w/Fujinon, 16 x 9.5 Lens, includes portabrace, power supply, batteries, shipper case and CCU...\$3,500.00. Contact Jordan Gershon, Majec Productions, (913)894-1188 (KS)

Tascam 48-0B 1/2" 8 Track (DBX) Noise Reduction, ES-50 Synchronizer, ES-51 Sync Control Unit and cables. Also, 6 virgin reels **3M 226 1/2" Mastering Tape**. Like new condition! Less than 5 hours on deck. Purchased new for \$9,800.00. Complete Package, Brand New, Perfect Condition!! Less than 5 hours on heads. Originally purchased for \$9,800.00. Asking \$3,200.00/OBO. Contact Jodi Heuring at (612)935-0033. (MN)

Panasonic AG 7500A SVHS Editing Decks. Special Demo Units, in box, FULL Warranty. \$3,500.00 each, or both for \$6,800.00. New edit controller also available \$1,400.00. MX10 Digital Special Effects Generator w/Title \$900.00. Please contact Tim Dench, (502)239-0229 (KY)

Telmet TM 8615, docking adapter **AU400/410 to BVP7**. asking \$999.00. **CrossPoint-Latch 6112 (used)**, 2M/E Switcher w/chroma key ask \$2250.00

Echolab, DV7 (used), **BO SEG/Switcher w/GPI**. ask \$2995.00. **Tektronix 244505 (used)**, Combo waveform/vectorscope. ask \$2650.00. **Anton Bauer MP4/probe (demo)**, battery charger; 4bay w/probe. ask \$2195.00. we also have many accesories. Please contact Avonix at (414)783-6050.

Used MII Tape- Limited number of MII tapes, **Large cassettes**, 30's, 60's 90's and **Small cassettes**, 10's and 20's. **Low Passes, mcst with factory cases**. Good for many purposes. **\$3.50 each in lots of 100**. Buyer pays the shipping charges. Contact Ed McKay or John Bishop at (704)398-0046 (phone), or (704)393-8407 (fax)(FL)

Find Financial Freedom in Florida, Well established (10 yrs), Turnkey video productions company for sale by owners. Complete training and great terms available. Includes: broadcast editing system, fully equipped toaster, audio system, 3 chip camera and dockable portable, fluid head tripod, lowel lights, mics, film and slide transfer system, In house duplication system, 800 # and credit card acceptance, furniture, phones and much, much more. You could be enjoying a positive cash flow today. All for well under \$100,000.00. Call (813)545-2646 for complete details. (FL)

Wanted: USED ONE INCH MACHINE, Prefer Ampex VPR-2 or Hitachi HK200E or HR200B. Please contact the MII Users Association, (800)966-1030, fax (703)620-0451 (VA) if you have one to sell.

Wanted: JVC KR-M800's or 820's, contact David Sacher (303)466-8811 X494

A/B ROLL EDIT SUITE, includes **Panasonic AU-60 Studio Recorder**, (2) **Panasonic AU-650 Studio Edit Recorder with Auto Tracking**, **Videotek Prodigy Composite Special Effects Generator**, **Paltek Elite Edit Controller with Serial Interfaces for Prodigy Switcher & (3) MII Recorders**. \$40,000.00 **System is in full working order**, all three decks have approx 1000 hrs on head. call Scott Kase at 703-620-0451

If you have equipment you would like included in the next Trading Post, please contact us in writing, either by fax or mail at MII Users Association of America, c/o GMG International Inc., 1950 Roland Clarke Place, Suite 100, Reston, VA 22091, Fax (703) 620-0451 (800)966-1030 Please contact us when the equipment is sold.

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Rates (which includes the cost of tape).

up to 20 min. \$37.50/ dub

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up to 90 min. \$155.00/ dub

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Call 1(800)966-6689 and ask for Tammy Hoffmann or the Users Association Headquarters 1(800)966-1030 and ask for Russ.

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HIGH QUALITY USED MII TAPES

(TYPICALLY 2 to 5 PASSES ONLY)

L 90 min	\$25.00 EACH
L 60 min	\$20.00 EACH
L 30 min	\$13.00 EACH
L 10 min	\$ 8.00 EACH
S 20 min	\$ 8.00 EACH
S 10 min	\$ 8.00 EACH

To Order Call (718)767-6809 11am-7pm est***

Have you checked your membership listing?

If your listing is incorrect, please contact Russ with changes etc. He will update your listing ASAP!Phone: (800) 966-1030, (703) 620-6000, fax (703)620-0451 - New Numbers!.

Our NEW address is:MII Users Association of America c/o GMG Int'l Inc.1950 Roland Clarke Pl., STE 100 Reston, VA 22091 Attn: Russ Brown

This is your newsletter, please feel free to contribute any MII related material of interest to the MII using public.

If you have any recent MII happenings, or if you'd like to tell us about your facility. Send us your press release, fill out one of our press release forms (it's ok to send us photos too! Just let us know if you want them back.) and we'll print it in the "MII Playback".

Please mail or fax your information to the association. Fax (703)620-0451

PANASONIC MII TRAINING VIDEOS

NOW AVAILABLE!!!

This set of three 30 minute videos feature preventive maintenance, troubleshooting, applications overview, upper drum replacement, and basic service procedures. Specifically, items covered include the following:

(I.) PANASONIC MII EQUIPMENT TRAINING-LESSON I RECOMMENDED CLEANING AND MAINTENANCE PROCEDURE

Sections-

- 1.0 - Upper Drum
- 2.0 - AC Head Stack
- 3.0 - Field Cleaning the Portable Unit
- 4.0 - Tape Path
- 5.0 - Cleaning the Pinch Roller
- 6.0 - Cleaning the Capstan
- 7.0 - Cleaning the Posts
- 8.0 - Cleaning the Fixed Posts
- 9.0 - Brush Assembly
- 10.0 - Cleaning the Earthing Assembly
- 11.0 - Final Disassembly and Cleaning
- 12.0 - Emergency Tape Unloading Procedures
- (+ Conclusion)

(II.) LESSON 2 UPPER DRUM REPLACEMENT AND ELECTRICAL ALIGNMENT

Sections-

- 1.0 - Cleaner Roller Removal
- 2.0 - Mounting of Fixing Plate for Tip
Protrusion Gauge
- 3.0 - Video Head Tip Protrusion for
Measurement
- 4.0 - Removal of Upper Drum Assembly
- 5.0 - Upper Drum Re-assembly
- 6.0 - Eccentricity Gauge Adjustment
- 7.0 - Simplified At "x" Valve Adjustment

(III.) LESSON 3 APPLICATIONS AND OVERVIEW (Including basic troubleshooting)

Sections-

- | | |
|---|--|
| 1.0 - Introduction | 3.0 - Machine to Machine (cuts only
applications) |
| 2.0 - Stand Alone Single Machine
Configuration | 4.0 - A/B Roll Editing Systems |
| | 5.0 - MII Menu and Setting Instruction |

**All three presentations available to association members in VHS
\$100.00 plus shipping.**

Checks/Mastercard/Visa accepted

**ALL PROCEEDS BENEFIT USER ASSOCIATION ACTIVITIES.
IF YOU HAVE ANY QUESTIONS ABOUT THE TAPES PLEASE
CALL THE USERS ASSOCIATION AT 1(800)966-1030,
1(703)620-6000, OR FAX YOUR REQUEST AT 1(703)620-0451**

**(PLEASE SPECIFY SHIPPING REQUIREMENTS). WE HAVE A
24 HOUR FAX LINE FOR YOUR CONVENIENCE. YOUR
POINT OF CONTACT WILL BE RUSSELL BROWN.**

MII SERVICE

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A " KEY " Panasonic Authorized Service Center, is proud to announce adding MII VCR's to our extensive line of products we repair and service.

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Panasonic Broadcast and Television Systems and Your Local Authorized MII Dealer

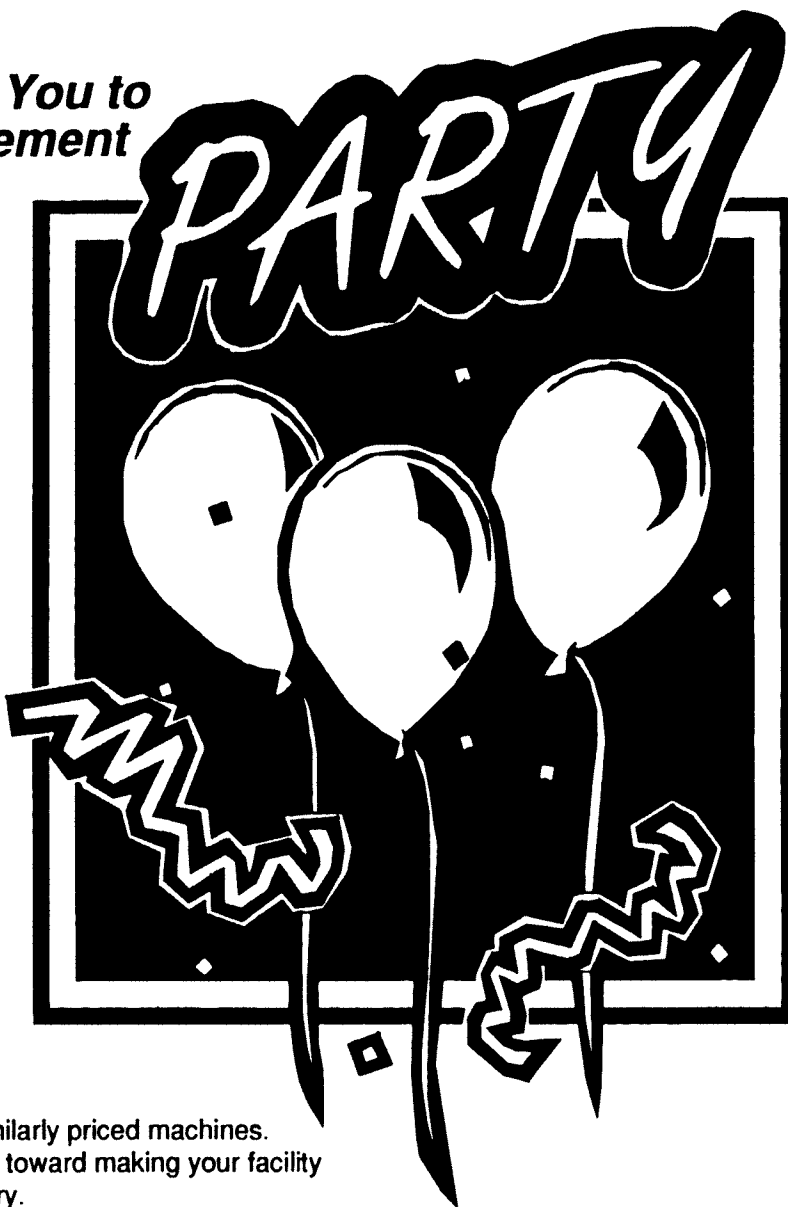
***cordially invite You to
a 3/4" U-matic Retirement***

Typically, upon retirement, it is customary, after many years of service, to present the retiree a gift of appreciation. In our case, you get the gift for retiring your tired, old U-Matic machines. This format's been hard at work for 20 years. It's time for U-Matic to "hang up it's spurs." Let's face it, it's "color-under" is showing (if you know what we mean).

From now until the 31st of July for every studio 3/4" Machine you retire we will give you \$1000.00. And just so your Portables don't feel left out, we will give you \$500.00 for their retirement. In return, all you need to do is "Hire" the New MIIs to replace those tired old machines.

Their resume's are impressive. Component Recording, with Full Field 3 dimensional time base correctors, Time Code-both LTC and VITC, Picture-in-Picture for single monitor editing, Slow-motion capability and a track record of accomplishments and achievements that are hard to match by similarly priced machines. That retirement money could go a long way toward making your facility a "reel" competitor in the production industry.

Please come to the Party!! R.S.V.P. by calling your local dealer now to interview these profit conscious new hires.



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Northern Zone Sales Office

201-348-7620

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817-685-1117

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714-373-7118

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708-468-5200

February 1993 Survey Responses

Each month the users association polls users on specific MII issues and publishes the results in the next newsletter. In this issue we are sharing the results of our questions from LLOYD Reed, original MII Users Subcommittee Chairman regarding high cost of parts and service and whether loyal Panasonic customers should receive special considerations.

1. Do you think parts and labor prices for complete head replacement for older 3-Digit series units are:

A. Too High 74% B. About Right 11% C.A Great Value 0% N/C 15%

2. Do you think parts and labor pricing for all MII service provided by Panasonic and approved service centers is generally:

A. Too High 52% B. About Right 22% C.A Great Value 0% N/C 26%

3. Do you think that, because of the markedly higher acquisition price that 3-Digit series machine owners had to pay, these original MII owners should be given special discount rates on parts and labor for service?

Yes 74% No 22% N/C 4%

*** What about discounts on the purchase of new machines?**

Yes 63% No 30% N/C 7%

COMMENTS

We haven't had to do extensive maintenance yet, but the tool kit is beyond our budget || Even head drums for 2-digit series machines are too high, should be a refurb service for heads || Expensive tools for repair should be rental available, I can't afford a tip protrusion gauge! || A discount on new machines would be nice but still requires capital expense. I think the price for AU-650 heads is still high. For the record, we have 16 MII 3-digit series machines and will use them for another 2 to 3 years, our support from Panasonic in parts and service will determine what replaces these machines || By making parts etc. available at lower cost, we can expand faster... but not when heads are so costly and we are a small facility || I think we are being put out to pasture and forced to look at replacement machines after only a couple of years of use! || "Charter Member" buyers should be afforded some price break on new VCR's || We operate close to 60 MII machines and any reduction in parts cost would be greatly appreciated || Business is Business || Not sure about parts and labor pricing || We have a lot of old MII equipment, we are the ambassadors of MII || I'm one of the original users, lower prices. || Need to be lower, reason is, everybody will buy more and maybe swing more competition away from sony || I haven't needed any service or parts yet || I have 3-digit and don't have a problem with costs, accept the fact you made the decision to buy the equipment || Not just one group, all groups should get a discount || Never did have good service to back original equipment || High costs are against the little guys || Info is scarce from Panasonic, supply and demand || Unhappy with general prices || We gave initial support to Panasonic || Way too expensive || We were the bearers of the cross in the beginning for Panasonic, through thick and thin || Do not know market well enough || Little too pricey for the smaller guys || I feel we got burned as an original MII buyer, got a bad deal on parts and service costs || Original User or original loser?

It is most important for the membership that you continue to respond to these questions, either by mail, phone or fax as soon as possible. Thank you for your input. 24 hour fax line (703) 620-0451 Phone (800) 966-1030 or (703) 620-6000 or Mail to:

MII Users Association of America
c/o GMG International, Inc.
1950 Roland Clarke Place, Suite 100
Reston, VA 22091
ATTN: Russell

Monthly Survey Questions

Please respond! Thank you to those who responded to last months survey.

Each month the users association will poll users on specific MII issues and publish the results in the next newsletter. In this issue we are addressing the financial needs of the association. Panasonic and Gardy McGrath are unable to continue to finance the entire budget of our growing association. In addition to newsletter advertising revenue, promotional item sales, and training tape sales, we are proposing a nominal membership fee to the association for MII users. In order to do a fair and accurate survey, we need your help. Please send in your survey responses as soon as possible. Thank you.

1. Do you feel that \$25.00 is a fair yearly membership fee for MII users?

(circle one)

About Right Should Be Higher Should Be Lower None

Comments: _____

2. Would you be willing to add an additional \$10.00 to the fee to cover the publishing of your membership listing with a description of your services in a "letter-key" production survey format?(It should be noted that in addition to the newsletter such a listing would be included for some user association advertising in trade journals)

(circle one)

Yes No

Comments: _____

3. Because of the sales referred to Panasonic by user members, should Panasonic continue to support the users association at the level they have in the past?

(circle one)

Yes No

Comments: _____

4. Since revenue for the association derived from membership fees is directly related to membership growth, should the MII Users Association expand its scope to serve the needs of SVHS and D-3 users also?

(circle one)

Yes No

It is most important for the membership that you respond to these questions, either by mail, phone or fax as soon as possible. Thank you for your input. 24 hour fax line (703) 620-0451 Phone (800) 966-1030 or (703) 620-6000 or Mail to:

MII Users Association of America
c/o GMG International, Inc.
1950 Roland Clarke Place, Suite 100
Reston, VA 22091
ATTN: Russell

Optional:

Name _____

Company _____

Phone _____

NAB 93'
MII USERS DAY
QUESTIONNAIRE FORM

MII Users Association- NAB Meeting, at the Imperial Palace Hotel, Tuesday April 20th, 1993 from 1030am - 6p

This form may be used even if you plan to attend the meeting, however, if you are unable to attend and you would like to address any questions to the Panasonic panel(Service, Marketing, Leasing, Etc.) Please fax this form to the association no later than Friday April 16th, 1993. If you are at NAB but unable to attend the meeting you may drop it off at booth# 16728, phone # is (702)791-8950. We'll make sure that your questions are addressed.

Please indicate what areas you are directing your questions to or exact nature of the question.

Please ask the following question(s) for me:

1.

2.

3.

Optional: Name

Phone

Company

MII Users Association
1950 Roland Clarke Pl ste 100
Reston, Va 22091
(800)966-1030
fax (703)620-0451

MII Users Association of America Press Release Form

Requested by _____ Point of Contact _____

Company _____ Phone Number _____

Name of Production _____ Date of Production _____

Client _____ Production Company _____

Producer
Director

Talent	Subject of Production
John Deere	Tractor
Coca-Cola	Bottle
Apple	iPhone
PepsiCo	Can
Walmart	Store
Amazon	Warehouse
Google	Search Engine
Microsoft	Software
Facebook	Social Media
Nike	Sneaker
Adidas	Sneaker
Starbucks	Coffee Shop
McDonald's	Restaurant
KFC	Restaurant
Burger King	Restaurant
Subway	Sandwich Shop
Dunkin'	Doughnut Shop
7-Eleven	Convenience Store
Target	Retail Store
H&M	Fashion Retailer
Zara	Fashion Retailer
Uniqlo	Fashion Retailer
Gap Inc.	Fashion Retailer
Levi Strauss & Co.	Jeans Brand
Calvin Klein	Fashion Brand
Vivienne Westwood	Fashion Brand
Gucci	Luxury Fashion Brand
Hugoboss	Luxury Fashion Brand
Prada	Luxury Fashion Brand
Chanel	Luxury Fashion Brand
Louis Vuitton	Luxury Fashion Brand
Cartier	Jewelry Brand
Rolex	Watch Brand
Patek Philippe	Watch Brand
Audemars Piguet	Watch Brand
Breguet	Watch Brand
Vacheron Constantin	Watch Brand
Jaeger-LeCoultre	Watch Brand
Richard Mille	Watch Brand
Hublot	Watch Brand
Montblaster Meisterstück	Watch Brand
Omega Constellation	Watch Brand
Seiko Astron	Watch Brand
Casio G-Shock	Watch Brand
Fossil	Watch Brand
Timex	Watch Brand
Swatch	Watch Brand
Armani	Fashion Brand
Valentino	Fashion Brand
Dior	Fashion Brand
Yves Saint Laurent	Fashion Brand
Givenchy	Fashion Brand
Christian Lacroix	Fashion Brand
Issey Miyake	Fashion Brand
Kenzo	Fashion Brand
Comme des Garçons	Fashion Brand
Yohji Yamamoto	Fashion Brand
Rei Kawakubo	Fashion Brand
Maison Martin Margiela	Fashion Brand
Thom Browne	Fashion Brand
Tommy Hilf	Fashion Brand
Donatella Versace	Fashion Brand
Gianni Versace	Fashion Brand
Michael Kors	Fashion Brand
Coach	Fashion Brand
Kate Spade	Fashion Brand
Proenza Schouler	Fashion Brand
Jason Wu	Fashion Brand
Brandon Maxwell	Fashion Brand
Matthew Williamson	Fashion Brand
Christopher Kane	Fashion Brand
Simone Rocha	Fashion Brand
Stella McCartney	Fashion Brand
Phyllis Kline	Fashion Brand
Altuzarra	Fashion Brand
Jonathan Simkhai	Fashion Brand
Adam Lippes	Fashion Brand
Andrew Gn	Fashion Brand
David Laundy	Fashion Brand
Roberto Cavalli	Fashion Brand
Ermenegildo Zegna	Fashion Brand
Bruno Magli	Fashion Brand
Massimo Osti	Fashion Brand
Giorgio Armani	Fashion Brand
Gianni Versace	Fashion Brand
Donatella Versace	Fashion Brand
Michael Kors	Fashion Brand
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Kate Spade	Fashion Brand
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Jason Wu	Fashion Brand
Brandon Maxwell	Fashion Brand
Matthew Williamson	Fashion Brand
Christopher Kane	Fashion Brand
Simone Rocha	Fashion Brand
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Phyllis Kline	Fashion Brand
Altuzarra	Fashion Brand
Jonathan Simkhai	Fashion Brand
Adam Lippes	Fashion Brand
Andrew Gn	Fashion Brand
David Laundy	Fashion Brand
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Altuzarra	Fashion Brand
Jonathan Simkhai	Fashion Brand
Adam Lippes	F

Other Crew _____ Format(s) Used _____

Special Points of Interest (Attach additional pages if necessary)

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Send to: MII Users Association of America, c/o Gardy McGrath Int'l, Inc., 1950 Roland Clarke Place, Suite 100, Reston, VA 22091 or fax to (703)620-0451

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AUVID Productions Int'l Inc. Nancy Kabajain PO Box 1933 Huntsville, AL 35807 (205) 534-4666 MII Owner	KVOA-TV Randall Meston 209 W. Elm St. Tucson, AZ 85705 (602) 792-2270 MII Owner	Video Pro Productions T Hall PO Box 1694 Pine Bluff, AR 71613 MII User	Capitol Productions Steven Schiavone 9773 Beachwood Dr. Orangevale, CA 95662 MII User	Grace Video Maynard Dennis Grimm 34476 Colville Pl Freemont, CA 94555 (510) 794-8365 MII Owner	KRBK-TV Annette Wegesend 500 Media Pl. Sacramento, CA 95815 (916) 929-0300 MII Owner
DCH Regional Medical Center Larry Parker 809 University Blvd E. Tuscaloosa, AL 35401 (205)759-7332 MII Owner	Studio Optix Christopher Hutson 103 W Alameria Phoenix, AZ 85003 (602) 254-4668 MII Owner	California ADV Tech Thomas Huckle 8057 Crossbridge Rd Dublin, CA 94568 (415) 833-6031 MII Owner	Chiaverini Video Productions Doug Chiaverini 4030 N. Palm Ste 306 Fullerton, CA 92635 (714)526-3388 MII Owner	Grass Valley Group Don Davis P.O. Box 1114, Mail Stop N3-2H Grass Valley, CA 95945 (916) 478-3097 Manuf.	KUSI Richard Large 4575 View Ridge Ave San Diego, CA 92123 (619) 571-5151 MII Owner
First Frame Video Services David Black 2440 Wineridge Dr. Birmingham, AL 35244 (205) 988-3267 MII Owner	Troxell James Chalifoux 4830 S. 38 St. Phoenix, AZ 85040 (800) 352-7912 Dealer	AME-Bill Messersmith 1133 N. Hollywood Way Burbank, CA 91505 (818) 841-7440	Clockwork Studios Chris Petiprin 10695 Treena Street Suite 106 San Diego, CA 92131 (619)578-8433	Horizon Christian Fellowship Roger Vans PO Box 17480 San Diego, CA 92117 (619)277-4991	Ace Kutsuna 533 21st Pl Santa Monica, CA 90402 MII Owner
Flint Hill Productions Charles & Mary Golden 255 S. Charlston CT Mongomery, AL 36117 (205)277-7760 MII Owner	Vaughn Duplication Services Jim Lawson 3802 East University Drive, Suite 2 Phoenix, AZ 85034 (800)228-7609 MII Owner	AME Inc. Larry Cohen 5510 Cleon Ave. N.Hollywood, CA 91601 (800) 336-3827 MII Owner	Compact Video Group, Inc. John Donlon 2813 Alameda Ave Burbank, CA 91505 (818) 840-7000 MII Owner	IVS, Inc. Ray Dunn 7925 Auburn Blvd Citrus Heights, CA 95610 (800)745-6601 Dealer	KVCR-TV Don Fertitta 701 S Mt Vernon st San Bernardino CA 92410 (909)888-6511 x1325 MII Owner
Industrial Communications Inc Mike Cornelius PO Box 190201 Birmingham, AL 35219 MII Owner	Video Technical Services Chip Harold 925 West Baseline Rd Tempe, AZ 85283 (602)831-2760 Dealer	AME Inc. Chip Viering 5510 Cleon Ave. N.Hollywood, CA 91601 (800) 336-3827 MII Owner	C. E. Heath Co Cathy Baker 4 Embarcadero Ctr, Suite 2050 San Francisco, CA 94111 (415)956-5834 MII Owner	ITD Productions Herbert Kellner, Ph.D. 1561 Madrid Dr Vista, CA 92083 (619)598-8451 MII Owner	LifeEnrich Robert Reese 10055 Wolf Rd, STE B14 Grass Valley, CA 95949 (916)268-0882
Industrial Communications Inc. Britton Neal 232 Oxmore Cir Birmingham, AL 35209 MII Owner	Arkansas 5 Star Video Randy McFarland 1112 Garrison Ave Ft Smith, AR 72901 (501) 783-7751 MII Owner	Assoc. Elec. Gene Husting 3585 Cadillac Ave Costa Mesa, CA 92626 (714) 850 9342 MII Owner	Don Brown Productions Don Brown 1429 W. Collins Ave. Orange, CA 92667 (714) 771-9711 MII Owner	Jet Propulsion Lab Cory Borst 4800 Oak Grove Dr. Pasadena, CA 91109 (818)354-6170 MII Owner	Miles Media Corp Richard Miles 4200 Glenbrook Ave Bakrsfield, CA 93306- 2222 (805)873-1663 MII User
Womans Missionary Union Stan Hill PO Box 830010 Birmingham AL 35283- 0010 (205)9914929 MII Owner	Arkansas Farm Bureau Keith Garrison PO Box 31 Little Rock, AR 72203- 31 (501)228-1488 MII User	AudioLab Electronics Ron Stofan 5831 Rosebud Ln Bldg C Sacramento, CA 95841 Manufacturer	DNF Industries Eve Norell 1032 North Sweetzer Ave Suite 212 W. Hollywood, CA 90069 (213) 650-5256 MII User	KATZ Inc. Rich Borowy PO Box 2608 San Fernando, CA91393 (818) 895-8921 MII User	Miller Video Lee Miller 608 Wilson Ave Novato, CA 94947 (415)898-9998 MII Owner
Alaska	Clarks Video Productions Tim Clark 1206 N 8th st Rogers AR 72756 (501)636-8599 MII Owner	Audio Visual Headquarters Richard Farnham 2300 Gladwick Rancho Dominguez, CA 90220 (310)885-4200 Supplier	DSO Productions Robert Orban 2413 Lincoln Ave Belmont, CA 94002 MII Owner	KCRA Marty Main 3 Television Cir Sacramento, CA 95814- 0794 (916) 325-3255 MII Owner	Motion Blur Publishing David Duberman 915A Stanbaugh St. Redwood City, CA 94063 MII Owner
KTOO-TV CCBI Jack McKain 224 Fourth st Juneau, AL 99801 (907)586-1670 MII Owner	KHOG Marvin Macedo PO Box 1029 Fayetteville, AR 72701 (501) 521-1010 MII Owner	Bay Cable Advertising Jim McQuin 20902 Cabot Blvd Hayward, CA 94545 (510)732-7320 MII Owner	EIG Video Bud Turner PO Box 960 Lucerne Valley, CA 92356 MII User	NBC Jim Smith 3000 W. Alamedia Ave Rm 4359 Burbank, CA 91523 (818) 840-4281 MII Owner	NBC Mr. Bill Johnston 3000 W. Alamedia Ave Burbank, CA 91523 MII Owner
Arizona					
COVID Imre A. Csaszar 1725 W. 17th St. Tempe, AZ 85251 MII User					

NBC Mr. J. Schoedler 3000 W. Alameda Ave Burbank, CA 91523 MII Owner	R-VCR Larry Dean 4055 Guasti Rd ste 107 Ontario, CA 91761-1521 (909)984-6492 MII User	Unitel Video Mark Miller 3330 Cahuenga Blvd, West Los Angeles, CA 90068 (213) 878-5800 MII Owner	Davis Audio-Visual, Inc. Howard Goldbaum 2100 Clay St. Denver, CO 80211 Dealer	Optical Audio Productions Mike Koury P.O. Box 2243 Fort Collins, CO 80522 (303) 484-5535 Have MII	WTXX-TV George Parson 37 Peach Orchard Rd Prospect, CT 06712 (203)758-3905 Have MII
NBC Sports Jack Simmons 3000 W. Alameda Ave Rm 4359 Burbank, CA 91523 (818) 840-4290 MII Owner	Spot Productions Frank Vanella 5343 Birch Grove Dr. San Jose, CA 95123 (408) 224-1500 MII Owner	Vaughn Duplication Services Paul Taylor 2465 Campus Dr., Ste M Irvine, CA 92715 (714)252-0190 MII Owner	Davis Audio-Visual, Inc. Peter Blaney 19 West La Vages Colorado Springs, CO 80903 Dealer	VU Videos Eric Wheeler 1420 Blake Street Denver, CO 80202 (800) 637-4336 Supplier	WTXX-TV Ron Barnes 37 Peach Orchard Rd Prospect, CT 06712 (203)758-3905 Have MII
Nelson Media Group Bill Nelson 951A Valhalla Bakersfield, CA 93309 (805)833-8313 MII Owner	Studio Spectrum Ken Buckowski 1056 N. Lake St. Burbank, CA 91502 (818)843-1610 Dealer	Video Proofs George Barich 560 Martin Ave Studio D Rohnert Park, CA 94928 (707)586-0383 MII Owner	Group Publishing David Priest PO Box 481 Loveland, CO 80539 (303)669-3836x267	Windstar Studios Mike Wemple 525 Communications Cir. Colorado Springs, CO 80905 (719) 635-0422 Have MII	Delaware Fotovideo Associates, Inc. Rick Greenberg Rt 26 PO Box 402 Oceanview, DE 19970 (302)537-1447 Have MII
North American Television Jim Ren Huang 10355 E. Rush St El Monte, CA 91733 MII User	Tele-Video Production Services Jon Solander 600 Grand Ave Suite 401 Oakland, CA 94610 (510)893-0555 MII Owner	Walt Davis Enterprises Doug O'Connor 931 N Cole Ave Hollywood CA 90038 (213)461-0700 Dealer	KCD Ted Chavez 9952 Eastman Park Dr. Windsor, CO 80551 (303) 686-4640 Have MII	Connecticut Angelsea Productions Tiffany Eddy 55 Russ St. Hartford, CT 06106 (203)241-8111 Have MII	District of Columbia Anacostia H.S. Fred Atarod, RM 228 16th & R St., SE Washington, DC 20020 No MII
Gene Zimmerman Jr Odetics Broadcast 1515 S Manchester Ave Anaheim, CA 92802- 2907 (800)243-2001 Manuf.	Tentel Kirk McConnell 4475 Golden Foothills Pkwy El Dorado Hills, CA 95630 (800) 538-6894 Manuf.	Wilderness Production Mike Conway PO Box 10260 S. Lake Tahoe, CA 96158 (916)577-3008 MII Owner	KCNC-TV David Layne 1044 Lincoln St Denver, CO 80203 (303) 830-6426 Have MII	Anton Bauer Bruce Malam 1 Controls Dr. Shelton, CT 06484 (203) 929-1100 Manuf.	C-SPAN Brian Lockman 444 North Capitol Street Suite 412 Washington, DC 20001 (202) 737-3220 Have MII
Paltex International Jim Owen 2752 Walnut Ave Tustin, CA 92680 (714) 669-8322 Manuf.	The Video Production Co. of America Walter Knox 4750 Topeka Dr. Tarzana, CA 91356 (818) 343-4896 MII Owner	Your Video Productions Jeri Ann Severson 2183 Fairview Rd, Ste. 104 Costa Mesa, CA 92627 (714)645-9687 MII Owner	KCNC-TV Larry Ries 1044 Lincoln St Denver, CO 80203 (303) 830-6341 Have MII	Anton Bauer Michael Malcy 1 Controls Dr. Shelton, CT 06484 (203) 929-1100 Manuf.	C-SPAN Dave Roycraft 400 North Capitol Street Suite 650 Washington, DC 20001 (202) 626-7991 Have MII
Philips interact media- POV Entertainment David White 325 E Hillcrest ste 250 Thousands Oaks, Ca 91362 (805)371-1300 MII Owner	Toaster Marmalade Mark Stross 4842 Via Colina Los Angeles, CA 90042 (213)259-9033 MII Owner	Colorado Advanced Audio Video Philip Young 7700 E. Illiff, Suite H Denver, CO 80231 (800) 368-0406 MII Owner	KCNC-TV Don Sturgesleski 1044 Lincoln St Denver, CO 80203 (303) 830-6313 Have MII	Cinemat Tim Schult 127 Main St. N. Woodbury, CT 06798 (203)263-0006 Have MII	C-SPAN Tim Dombro 400 North Capitol Street Suite 650 Washington, DC 20001 (202) 737-3220 Have MII
Precious Memories Video Chuck Hashim 320 East 18th St. Bakersfield, CA 93305 (805) 324-8947 MII User	Tripp Communications Sales 1717 Solano Way #24 Concord, CA 94520 (510) 686-1801 MII User	Advanced Audio Video A.J.Delizza 7700 E. Illiff, Suite H Denver, CO 80231 (800) 368-0406 MII Owner	KOAA-TV Ken Renfrow PO Box 195 Pueblo, CO 81002 (719)544-5781 Have MII	Insight Tom Carroll 288 Fallow St Norwalk, CT 06850 (203) 853-1115	C-SPAN Bill Conover 400 North Capitol Street Suite 650 Washington, DC 20001 (202) 737-3220 Have MII
Professional Desktop Video Systems Dave Love 6922 San Fernando Rd Glendale, CA 91201 (800)862-7820 (818)848- 9127 MII Owner/Supplier	Truckee River Studios Larry Beldon 1680 Diablo Vista Rd Alamo, CA 94507 (510) 943-7192 MII Owner	American Magnetic Media Steve Helmick 5580 Havana Unit 6A Denver, CO 80239 (800) USA-TAPE Have MII	Martin Marrietta Jim Pirtle Falcon AFB Colorado Springs, CO 80912 (719) 380-2552 Have MII	Key Logo Steven Gibson 8F Weavers Hill Greenwich, CT 06831 (203)531-8814 No MII	C-SPAN Tim Masters 400 North Capitol Street Suite 650 Washington, DC 20001 (202) 737-3220 Have MII
Recatec Inc LH Lee 1290 Lawrence Station Rd Sunnyvale, CA 94089 MIII User	UC B/HIS Broadcasting NE Peterson 8990 Gaddini Rd Winters, CA 95694 MII User	American TV & Communications David Franklin 160 Inverness Dr, W. Englewood, CO 80112 (303) 799-1200 Have MII	Media Productions Specialist Dave Sacher FRCC Media Center 3645 W.112th Ave Westminster, CO 80030- 2199 (303)466-8811 X494 NO MII	Quinnipiac College Bruce Carpenter Mt Carmec Ave Hamden, CT 06518 No MII	Department of Veteran Affairs George Brown Communications 810 Vermont Ave, NW Washington, DC 20420 No MII
R.T. Forney & Associates 28 Southbrook, STE 4 Irvine, CA 92714 (714)551-9062 MII Owner	UCLA-Behavioral Sciences Media Lab NPI Gary Lord 760 Westwood Plaza Los Angeles, CA 90024 (213) 825-0448 MII Owner	Davis Audio-Visual, Inc. Richard Davis 1801 Federal Blvd Denver, CO 80204 (303) 455-1122 Dealer	Multi-Magnetics, Inc. John Simon 10336 S. Dransfeldt Rd. Unit 6 Parker, CO 80134 (800)732-7768 Have MII	WTXX-TV Charles Allen 414 Meadow St Waterbury, CT 06702 (203)575-2020 Have MII	House Recording Studios Rick VanWinkle B310 Rayburn Building Washington, DC 20515 (202) 225-3941 Have MII

Mediasource, Inc. Bill Parks 2121 Wisconsin Ave., N.W. Suite 64 Washington, DC 20007 (202)298-8100 Supplier	Bassin Distributing Jim Dichito 15959 NW 15th Ave Miami, FL 33169 (800)329-7664 Supplier	Full Sail Jim Michael 3300 University Blvd Winter Park, FL 32792 (407) 679-0100 Have MII	Medfo, Inc. John P. Lenhart, MD 6110 9th St. N. St Petersburg, FL 33703 (813) 521-4130 Have MII	Video Factory Jeff Hooper 1126 S. Division Ave Orlando, FL 32805 (407) 246-6316 Have MII	K&M Electronics 2620 Mtn Ind Park Ste F Tucker, GA 30084 Repair MII
National Credit Union Administration Bob Parks 1776 G St. N.W. Washington, DC 20456 Have MII	Blue Mango Productions Ed Reinhardt 1513 Wiley St Hollywood, FL 33020 (305) 921-0079 Have MII	Gendra Broadcasting Corp Michael Luisi 2800 Biscayne Blvd, STE 700 Miami, FL 33137 Have MII	Medfo, Inc. Dennis McDougall 6110 9th St. N. St Petersburg, FL 33703 (813) 521-4130 Have MII	Videotaping Services Inc Dale Sweet 1911 Manor Circle Dr Winterhaven, FL 33880 Have MII	Lewis Broadcasting Co. Wallace Tidwell PO Box 61268 Savannah, GA 31420 (912)925-0022 No MII
Organization of American States TV Unit Gabriel Gross 17th & Constitution Avenues Washington, DC 20006 (202) 458-3985 No MII	Harry Breitmeyer 1365 McMullen Booth Clearwater, FL 34619 (813)726-2024 Have MII	Industrial Video Technology Inc. Lisa Heydet 2120 Hollywood Blvd. Hollywood, FL 33020 1(800)362-RENT New/Used Eqpt Dealer	Media Concepts Bob Skidmore 559 49th Street South St. Petersburg, FL 33707 (813) 321-2122 Dealer	Video Techniques, Inc. Robert Lorentzen PO Box 9649 Bradenton, FL 34206- 9649 (813)746-4949 Have MII	Lithonia Lighting Mike Rogers Video Communications 1400 Lester Rd Conyers, GA 30207 (404) 922-9000 x2517 Have MII
The Media Group Andrea Stelter 1118 22nd St., NW Washington, DC 20037 (202) 833-4461 No MII	CBF Media Centre Bob Bernhardt 3400 Raleigh St Hollywood, FL 33021 Have MII	Lakeland Regional Medical Center Education Dept. Ryan Lee 1324 Lakeland Hills Blvd. Lakeland, FL 33805 (813) 687-1127 Have MII	Multi Image Group Jim Ballentine 1080 Holland Drive Boca Raton, FL 33487 (800) 523-2682 Supplier	Vue-Com Inc. Marshall Ham 1126 S Division Ave Orlando, FL 32805 (407)423-7869 Dealer	Media Magic Bill Batchelor 3952 Casey Glen Ct Duluth, GA 30136 (404) 418-0984 Have MII
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Florida	Channel 20 Scott Monaghan 215 N. Olive Ave, Suite 100 West Palm Beach, FL 33402 (407) 355-4239 Have MII	Magic Motion Film & Video Ron Shaw PO Box 533071 Orlando, FL 32853 (407)643-1429	Valencia College Keith Foston Film Technology Program, Mail Stop 3-2 701 N. Econlockhatchee Trail Orlando, FL 32825 (407) 299-5000 x2415 Have MII	WFTS Jean Varn 4501 E Columbus Dr Tampa, FL 33605 (813) 623-2828 Have MII	Printpack, Inc. John Clower 4335 Wendell Dr. Atlanta, GA 30336 (404) 691-2538 x445 Have MII
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Airtime Design Brooks Reid 6490 SW 113th Miami, FL 33156 (305) 666-0925 Have MII	Encore Broadcast Sales 3409 NW 9th Ave ste 1104 Ft Lauderdale FL 33309 (305)565-1862 Used Eqpt Dealer	Mayo Clinic Asa Floyd 4500 San Pablo Rd. Jacksonville, FL 32224 (904) 223-2672 Have MII	Vaughn Duplication Services Ric Everett 5414 Beaumont Center Dr., Ste 202 Tampa, FL 33634 (813)887-3141 Have MII	Georgia Atlanta Duplication Dan Nobels 4330 Royal Mustang Way Lithonia, GA 30058 (404)978-1299	Strickland Video & Film Support John Strickland 2972 Chipmonk Trail Marietta, GA 30067 (404) 988-0803 Have MII
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ASCA Dan Block 2860 Armadillo Tr Titusville, FL 32780 (407) 269-1303 Have MII	Florida Video Systems Chuck Bachus PO Box 130202 Ft Lauderdale, FL 33313 (305)688-6618 Dealer	MedCom Group Rick Carr PO Box 7924 St Petersburg, FL 33704 (813)821-1130 Dealer	IBM Judy Sapp 3100 Windy Hill Rd. Internal Zip WE1C1 Marietta, GA 30067 (404) 835-3492 Have MII		Vaughn Duplication Services Rick Gauthier 2700 NE Expressway Bldg A, Ste 200 Atlanta, GA 30345 (404)728-9025 Have MII
Audio Visual Inovations Ron Lyman 6313 Benjamin Rd. Tampa, FL 33634 Dealer					

Video Copy Services Rick Stevens 1699 Tullie Circle Ste 117 Atlanta, GA 30329 (800)553-3616 (404)321-6933 Have MII	United Artists Cable Neil Smith PO Box 44 Boise, ID 83744 (208)375-2727 Have MII Illinois 3M Tape Sales Dave Rahmlow 908 N. Elm St. Hinsdale, IL 60521 (800) 942-3961 Manuf. Bible Students Publications George Tabac 900 Brentwood Bensenville, IL 60106 (708) 595-0984 Have MII Bloomquist & Associates, Inc Dick Bloomquist 828 N. Addison Ave Elmhurst, IL 60126 (708) 530-4077 Have MII Business TV Associates Mark Hewitson RR 1, Box 71 McLean, IL 61754 (309) 874-2908 Have MII Centercom Inc. Vicky Jacobs 7120 Ridgeway Lincolnwood, IL 60645 (708)675-1411 Have MII Center Video Rex Balz 5615 W. Howard Street Niles, IL 60648 (800) 621-4354 Supplier Copymaster Video Larry Stengren 711 E. Fairfield Ave. Villa Park, IL 60181 (708) 279-1276 Have MII Ed Janik Productions Ed Janik RR 2, Box 94C Pleasant Plains, IL 62677 (217) 626-1976 Have MII Illinois Central College Tom Boyer 1 College Drive East Peoria, IL 61635 Have MII JRC Productions Rob Aiello 528 Northlake St Aurora, IL 60506 (708) 896-4250 Have MII	Kemper National Insurance Bill Demarco Kemper TV Studios F-3 Rt. 22 & Kemper Dr. Long Grove, IL 60049 (708) 540-4449 Have MII Little Fort Media Weldon Johnson 113-115 N Genesee Waukegan, IL 60085 (708) 244-9666 Have MII Master Images Video Duplications, Inc. Skip Navar 3176 Mac Arthur Blvd. Northbrook, IL 60062 (708)564-0470 Have MII Millikin University Ronnie Dean 1184 W. Main Decatur, IL 62522 (217) 424-6254 Have MII NBC Mr. T. Powers 454 N. Columbus Dr Chicago, IL 60611 Have MII Norwest Communications, Inc. Mark Karney 123 S. Hough St. Barrington, IL 60010 (708) 381-3271 Have MII Provid Supply Regina Szpak 896 Webster Ln Desplaines, IL 60016 (708) 299-7832 Supplier Southern Illinois University John Kautzer Campus Box 1775 Edwardsville, IL 62026 (618) 692-2230 Have MII State Farm Insurance Gary Chambers 1 State Farm Plaza Bloomington, IL 61710 (309) 766-6176 Have MII State Farm Insurance Randy Smith 1 State Farm Plaza Bloomington, IL 61710 (309) 766-6176 Have MII State Farm Insurance Steve Snyder 1 State Farm Plaza Bloomington, IL 61710 (309) 766-3368 Have MII Televent Video Services Don Shannon 6533 West North Ave Oak Park, IL 60302 (708) 383-5588 Have MII	TeleVisual Productions Dave Beatty 1287 Wabash Springfield, IL 62704 (217)787-4757 Have MII The Orenda Group Jim Riemersma 9848 South Winchester Ave Chicago, IL 60643 (312) 238-3578 Have MII Three Angels Broadcasting Network Doug Garica PO Box 220 West Frankfort, IL 62896 (618)627-4651 Have MII Video FX Stuart Soifer 400 Jefferson Ct Wheeling, IL 60090 No MII Video Production Group Mark Wilder 511 Court St Pekin, IL 61554 (309)353-6158 Have MII Video Replay Ron Norinsky 118 West Grand Ave. Chicago, IL 60610 (312)822-0221 Have MII Video-Tech Production Alan Thursby P.O. Box 2251 1602 Melrose Ct. Decatur, IL 62526 (217) 877-9422 Have MII WICD-TV David Boyer 250 Country Fair Dr. Champaign, IL 61821 (217) 351-8500 Have MII WGEM Brady Dreasler 513 Hampshire Quincy, IL 62301 (217) 228-6618 Have MII WIFR-TV Willard Shears PO Box 123 Rockford, IL 61105 (805)987-5300 Have MII WTVO Al Petzke 1917 N Meridian Rd Rockford, IL 61105 (815) 963-5413 Have MII WYCC-TV Donald Rhodes 7500 S. Pulaski Rd. Chicago, IL 60652 (312)838-4853 Have MII	Indiana Ball State University Bill Cahoe University Media Services Muncie, IN 47306 (317) 285-1487 Have MII Ball State University Jim Scott University Media Services Muncie, IN 47306 (317) 285-1487 Have MII Ball State University Chris Weyers BC#179 Muncie, IN 47304 (317) 285-8185 Have MII Maginity Video Productions Harry Maginity PO Box 15 Green Castle, IN 46135 (317)653-5736 MII Owner Reed Productions Kevin Bassett PO Box 977 Warsaw, IN 46580 (219) 267-4199 Have MII Sho-n-Tell Rollie Bunce 8241 Milhouse Rd Indianapolis, IN 46241 (317)856-5418 No MII Versatile Video Services, Inc. Terry Burke P.O. Box 333 Yorktown, IN 47396 (317) 759-4747 No MII Video Management Systems Dan Hall 1004 E. Washington Street Indianapolis, IN 46202 (317) 639-6163 Have MII Video Management Systems Jeff McFall 1004 E. Washington Street Indianapolis, IN 46202 (317) 639-6163 Have MII WIPB-TV Bob Fairchild PO Box 1708 Muncie, IN 47308 (317)285-1249 Have MII WIPB-TV James Miller PO Box 1708 Muncie, IN 47308 (317)285-1249 Have MII	WKJG-TV Matt Kyle 2633 West State Blvd Ft. Wayne, IN 46808 (219)422-7474 Have MII WFFT-TV Mac McShane 3707 Hillegas RD Ft. Wayne, IN 46808 (219) 471-5555 Have MII WTTV Fred Baumgartner 3490 Bluff Road Indianapolis, IN 46202 (317) 787-2211 Have MII Iowa American Heritage Cable Brian Sawyer 1729 McPherson Ave Council Bluffs, IA 51503 (712) 328-7207 Have MII Cedar Rapids Television Co. Bruce Kruse Second Ave. at Fifth St, SE Cedar Rapids, IA 52401 (319)398-8422 Have MII Iowa State University Denny Goodrich Media Production Unit Exhibit Hall S Ames, IA 50011 (515) 294-2316 Have MII Iowa State University Jim Twetten Media Production Unit Exhibit Hall S Ames, IA 50011 (515) 294-2316 Have MII Kirkwood Community College Joe Taylor 6301 Kirkwood Blvd SW Cedar Rapids, IA 52406 (319)398-5620 Have MII Pratt Audio Visual & Video Corp. Cynthia Egger 200 Third Ave., SW Cedar Rapids, IA 52404 (319) 363-8144 Dealer St. Luke's Hospital Maureen Osako 1026 A Avenue, NE Cedar Rapids, IA 52402 (319)369-7487 Kansas Beechcraft Corp. Richard Young PO Box 85 Wichita, KS 67201 Have MII
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Fast Forward Productions Brad Burrow 12508 Summertree Olathe, KS 66062	S & W Productions Terry Schmitt 459 Broyles Ave Paducah, KY 42003 (502) 554-3057 Have MII	Video First Productions Ray Morvant PO Box 331 Kaplan, LA 70548 (318)643-1988	Communications Televideo Ltd. Paul Farren 9301 Georgia Ave. Silver Spring, MD 20910 (301) 585-6311 Dealer	Lister Hill Natl.Center For Biomedical Communications James Charuhas Bldg 38A RM B2N35 Bethesda, MD 20894 (301)496-6396	Specialized Communications Dave Clayberg 907 Maryland Ave. Hagerstown, MD 21740 (800)359-1858 (301)790-0103 Repair
First Generation Video Wink Friesen 1802 N. Plum Hutchinson, KS 67502 (316) 662-9262 Have MII	WPSD-Engineering Dept. Jim Franklin P.O. Box 1197 Paducah, KY 42002-1197 (502) 442-8214 Have MII	VIP Philip Nelson 2908 Cameron St. STE B Monroe, LA 71201 (318)322-8222 Have MII	Steve Crouch 4407 Independence St. Rockville, MD 20853 (301) 946-6380 Repair	Montgomery College Tom Cook 51 Mannakee Rockville, MD 20850 (301)251-7159	TCI Cablevision Bob Hidey 201 S. Mechanics St Cumberland, MD 21502 (301)722-6547 Have MII
Heartland Productions, Inc. Bryan Winsby PO Box 4180 Shawnee Mission, KS 66204 (913)236-6088 Have MII	Louisiana Execute Productions Tom Samuels 127 S. Solomon St New Orleans, LA 701195928 (504)482-8848 No MII	World Christian Church Leslie Johnson Film Dept. #1808 Hwy 59 Mandeville, LA 70448- 4000 MII Owner	Fallen Angels Films, Inc. Lynn Till 530 Fawn's Walk Annapolis, MD 21401 (410)974-0516 Have MII	Preston Trucking Bob Lyons 151 Easton Blvd. Preston, MD 21655 (301) 673-7151 Have MII	TPI Productions Bill Perkins 5410 Goldsboro Road Bethesda, MD 20817 (301) 320-5979 Have MII
KPTS Dave McClintonck 320 W. 21st St Wichita, KS 67201 (316) 838-3090 Have MII	In-Sync Larry Christensen 13 Country Club Lane Shenandoah, LA 51601 (712)246-5848 MII User	WYES Mike Denning PO Box 24026 New Orleans, LA 70184 (504) 486-5511 Have MII	Fay Communications Inc. Tim Fay 802 Argyle Rd Silver Spring, MD 20901 (301)588-0778 Have MII	PG County Office of TV Resources Don Mattingly 8437 Landover Road Landover, MD 20785 (301) 386-1629 Have MII	Towson State University Stacey O'Neal Dept of Speech/Communication Towson, MD 21204 (410) 830-3433 MII Owner
KSAS-TV David Bird 316 N. West St. Wichita, KS 67203 (316)942-2424 Have MII	Mission Service Supply Inc Joey Guy 900 Wood St Westmonroe, LA 71291 (318)325-8674 Dealer	Maine James Waligora 3555 N. Raymond Rd Poland Spring, ME 04274 No MII	Fuji Pro Tape J. Thomas Baum 1089 Heathers Dr. Westminster, MD 21158- 3602 (301) 876-9590 Manuf.	Prince Georges Co. Public Schools Scott Schiller 8437 Landover Road Landover, MD 20785 Have MII	Video on Location Jimmy Veizis 11600 Nebel St. Rockville, MD 20852 (301) 984-5823 Have MII
KSNW Mark Luedtke 833 N. Main Wichita, KS 67201 (316) 265-3333 Have MII	Mission Service Supply Inc. Carl Hicks PO Box 2957 West Monroe, LA 71294 (800)352-7222 Dealer	Maryland Antietam Cable TV Bill Lucas 1000 Willow Cr Hagerstown MD 21740 (301)797-5000 x122 Have MII	Global Vision Tariq Nazir PO Box 535 Reisterstown, MD 21136 (301)356-6715 No MII	Prince Georges Co. Public Schools Chuck Wolfe 8437 Landover Road Landover, MD 20785 Have MII	Video on Location Dino Veizis 11600 Nebel St. Rockville, MD 20852 (301) 984-5823 Have MII
Majec Video Productions Jordan Gershon 9275 Flint St Overland Park, KS 66214 (913)894-1188 Have MII	Newcomer Young Productions James Young 201 Trenton St West Monroe, LA 71291 (318)325-4413 Have MII	Antietam Cable TV Dave Dahl 1000 Willow Cr Hagerstown MD 21740 (301)797-5000 x122 Have MII	Hocus Focus Productions Don Armstrong 200 E Joppa Rd, Ste L105 Towson, MD 21204 (410)832-5740	Professional Products, Inc. James Baldwin 4964 Fairmont Ave. Bethesda, MD 20814 (301) 657-2141 Dealer	Video Transfer, Inc. Ernie Aschenbach 5709 Arundel Ave. Rockville, MD 20852 (301) 881-0270 Have MII
Smokey Hills Public TV Lloyd Mintzmeyer PO Box 9 Bunker Hill, KS 67626 (913) 483-6990 Have MII	Newcomer Young Productions Ken Purcell 201 Trenton St West Monroe, LA 71291 (318)325-4413 Have MII	AVA Productions Dick Slade 1412 Northcrest Drive Silver Spring, MD 20904 (301) 384-9595 Have MII	Henry Joseph, III 10169 New Hampshire Ave. Suite 198 Silver Spring, MD 20903 (301) 434-7347 No MII	Professional Products, Inc. Bob Williams 2605 N. Rolling Rd, Suite 406 Baltimore, MD 21207- 1960 (301) 298-7111 Dealer	Virtual Image Labs, Inc. David Paige 1738 Elton Rd Ste307 Silver Spring, MD 20904-1725 (301)431-7735 Have MII
University of Kansas Brian Powell Athletic Dept.-Football Allen Fieldhouse Lawrence, KS 66045 Have MII	Newcomer Young Productions Chris Turner 201 Trenton St West Monroe, LA 71291 (318)325-4413 Have MII	Bell Atlantic Tom Erdely 801 Roeder Road Silver Spring, MD 20910 (301) 565-8663 Have MII	Image Productions John Young PO Box 1138 Hagerstown, MD 21741- 11380 (301) 739-4590 Have MII	Ralph Graves Productions, Inc. Bill Graves 5161 River Rd, Bldg 2, Suite 103 Bethesda, MD 20816 (301) 986-4577 Have MII	VMAG Kendra Cook 5410 Goldsboro Road Bethesda, MD 20817 (301) 320-0077 Have MII
Kentucky Dench Video Services, Inc. Tim Dench 9141 Bardstown Rd. Louisville, KY 40291 (502) 239-0229 No MII	New Orleans Convention Center Mike Blohm-Technical Services 900 Convention Center Blvd New Orleans, LA 70130 (504) 582-3062 No MII	Carpel Video Andy Carpel 429 E. Patrick St Frederick, MD 21701 (800) 238-4300 supplier	Johns Hopkins APL Bob Grauel Johns Hopkins Rd Columbia, MD 20723 (301) 953-6786 Have MII	Regional Cable Network Cindy Garland 1000 Willow Cir. Hagerstown, MD 21740 (301) 797-5000	Washington Professional Systems Mike Gerry 11157 Viers Mill Rd Wheaton, MD 20902 (301) 942-6800 Dealer
KET Michael Howard 600 Cooper Drive Lexington, KY 40502- 2296 (606) 258-7089 Have MII	Vidox Chris Allain 1223 St. John Lafayette, LA 70506 (318)237-1700 Have MII	Colorlab Russ Suniewick 5708 Arundel Ave. Rockville, MD20852 (301) 770-2128 Have MII	Kennedy Krieger Institute Michele Lash 707 N. Broadway Baltimore, MD 21211 (410)550-9448	Ritz Audio/Visual Scott Grady 6620 Virginia Manor Beltsville, MD 20705 No MII	WBFF Del Parks 2000 W. 41st. Street Baltimore, MD 21211 (301) 467-4545 Have MII
S & W Productions Tom Prigge 459 Broyles Ave Paducah, KY 42003 (502) 554-3057 Have MII		Commercial Video Services Greg Honeycutt 101 Winston, St Cumberland, MD 21502 (301)742-2799 MII Owner	Mark Kregel 1403 Ronson Ct. Aberdeen, MD 21001	Sign Media Inc. Verden Ness 4020 Blackburn Lane Burtonsville, MD 20866 (301) 421-0268 Have MII	

WBFF William Hackney 2000 W. 41st. Street Baltimore, MD 21211 (301) 467-4545 Have MII	New Avenue Communications Phil Alape 50 Hunt St. Watertown, Ma 02172 (800)835-5222 No MII	Dunbar Video Productions William Dunbar 2487 Houser Rd Holly, MI 48442 (313)634-8686 Have MII	Thalner Electronic Labs John Young PO Box 96 Bangor, MI 49013 (616) 427-8233 Dealer	WNMU-TV Northern Michigan University Earl Littich Marquette, MI 49885 Have MII	Grant Booker Video Terry Grant 2543 Nicollet Ave. S Minneapolis, MN 55404 (612) 870-0028 Have MII
WHAG-TV Wayne Younkins 13 E. Washington St. Hagerstown, MD 21740 (301) 797-4400 Have MII	New England Cablevision Jerry Klinow 38 Blackburn Center Gloucester, MA 01930 (508)281-2285	Dan Fitzgerald P.O. Box 126 Tecumseh, MI 49286 (517) 423-8124 No MII	True Life Video Ted & Kay Slankster 9155 Davisburg Road Clarkston, MI. 48348 313 625-9155 MII User	Wolohan Lumber Paul Adler 1740 Midland Rd Saginaw, MI 48603 (517) 793-4582 MII Owner	Heuton, Dailey, Monson Jamie Hueton 6573 City West Pkwy Eden Prairie, MN 55344 (612)943-1711 MII Owner
Massachusetts	Plainsong Productions Ben Achtenberg 47 Halifax Street Jamaica Plain, MA 02130 (617) 524-0980 No MII	International Learning Systems, Inc. Larry S. Bothe Rm 120 Bell Hall Andrews University Berrien Springs, MI 49103-0087 (616)471-6052 Have MII	University of Michigan, METN Jerry McCarty RM 1020 HH Dow Bldg Ann Arbor, MI 48109- 2136 (313) 763-1233 Have MII	WXYZ Mike Doback PO Box 789 Southfield, MI 48037 (313) 827-9490 Have MII	Jamieson & Associates, Inc. Richard Jamieson 5200 Wilson Road - 300 Minneapolis, MN 55424 (612)920-3770
A/V Services Bob Pooler 674 Mass Ave (Rt 111) Boxborough, MA 01719 (508) 263-7727 Have MII	Post Time Productions Fred Mycroft 340 Anawan Street Rehoboth, MA 02789 Have MII	Ken Johnston 3470 Dobie Rd Okemos, MI 48864 (517)349-2976 MII User	Vivid Visions, Inc Christopher Hart 9282 General Dr., Suite 130 Plymouth, MI 48170 (313) 453-7770 Have MII	WZZM-TV Chuck Mikowski 645 Three Mile Rd N.W. Grand Rapids, MI 49504 Have MII	Juntunen Video Mike Vinup 708 N. First St., Ste 131 Minneapolis, MN 55401 (612)341-3348 Have MII
Bob Benson Video Film Robert Benson 287 Chappel St Holden, MA 01520 (508) 829-4105 Have MII	ProMEDIA Floriano Cabral 246 Palmer Street Fall River, MA 02724 (508)994-0447 Have MII	Lake Michigan College Todd Blake 2755 E Napier Ave Benton Harbor, MI 49022 (616)927-3571 x5248 Have MII	Minnesota		KARE Norm Beardsley 8811 Olson Memorial HWY Minneapolis, MN 55427 (612) 546-1111 Have MII
The Camera Corp Marty Feldman 858 Providence Hwy Norwood, MA 02062 Dealer	Studio 5 Productions Bill Lowell 5 TV Place Needham, MA 02192 (617) 449-0400 Have MII		VPM Studios Gene Casaroll 13761 Bell Court Stirling Heights, MI 48312 (313) 939-8680 Have MII	3M Bob Herman 3M Center Building 223-5N-01 St Paul, MN 55119 (612) 736-2549 Manuf.	
Crimson Tech Lee Wolloff 325 Vassar St Cambridge, MA 02139 (617-868-5150 Dealer	Thom McAn Greg Lindgren 67 Millbrook St. Worcester, MA 01606 (508) 791-3811 Have MII	Lake Michigan College Kevin Birdsall 2755 E Napier Ave Benton Harbor, MI 49022 (616)927-3571 x5249 Have MII	Western Michigan Public Broadcasting Tim Scarpino 301 West Fulton Grand Rapids, MI 49504-6492 (616)771-6666 Have MII	Alpha Video Ben Vogel 7836 2nd Ave. S. Bloomington, MN 55420 Dealer	King Videocable Co. Dennis Becker 6901 Winnetka Ave. North Brooklyn Park, MN 55428 (612) 531-4422 Have MII
Eastern Video Systems, Incl Bob Strauss 2 Sterling Rd Billerica, MA 01862 (508)667-0009 Dealer	WNAC-TV Gary Sprague 33 Pine St Rehoboth, MA 02769 Have MII	Mt Hope Church Bob Glennon 202 S Creyts Rd Lansing, MI 48917 (517) 321-2780 MII Owner	Western Michigan University James Kirkland Television Department Kalamazoo, MI 49008- 3899 (616) 387-5040 Have MII	Audio Visual Wholesaler Tom Toutges 5395 31st Ave Plymouth, MN 55447 Dealer	KTCA Jerry Huiting 172 E. 4th St. St. Paul, MN (612)222-1717 Have MII
GTE Labs, Inc. Rich Weiland 40 Sylvan Rd. Waltham, MA 02254 (617) 466-4151 Have MII	Michigan	Mt Zion Temple David McClure 4900 Maybe Rd Clarkston, MI 48348 313-391-6166 MII Owner	Western Michigan University Brad Morgan Television Studios Kalamazoo, MI 49008- 5167 (616) 387-5042 Have MII	Century Design Jody Heurung 530 15th Ave. S. Hopkins, MN 55343- 7889 (612) 935-0033 Have MII	Marketing By Video Bill Hagan 6440 Flying Cloud Dr., STE 101 Eden Prairie, MN 55344 (612)944-3323 Have MII
Iron Fist Productions Ariel Lustig 432-A Mass Ave Arlington, MA 02174 (617) 646-5954 MII User	Christian Family Centre Paul Maybee 1800 W US 223 Adrian, MI 49221 (517)263-6232 Have MII	PKH Video Peter Hickman 1997 M-50 Tecumseh, MI 49286 (517) 423-2137 Have MII	Western Michigan University Janet Oliver Television Studios Kalamazoo, MI 49008- 5167 (616) 387-5042 Have MII	Champion Auto Stores Larry Gilbertson 2101 57th Ave N Brooklyn Park, MN 55428 (612) 560-1335 MII Owner	Mayo Clinic Marvin Mitchell Video Communications Systems Rochester, MN 55905 (507) 284-2511 Have MII
LCR Productions Leo Rotkiewicz, Jr. 46 Elm St South Deerfield, MA 01373-1006 (413) 665-2946 No MII	Communications Systems Group Kirk Krinke 13555 Capital Ave Oak Park, MI. 48237 (313) 399-2000 Dealer	PDQ2 MultiMedia 7465 West Grand River Brighton, MA 48116 (313) 229-0843 MII Owner	Western Michigan University Greg Surma 107 N. Franklin St PO Box 531 Saginaw, MI 48606 (517)755-8191 Have MII	Cinequipt Kevin Groves 856 Raymond Ave St Paul, MN 55114 (612) 646-1780 Dealer	Miller Meester Advertising Dan Sauard 17 N Washington Ave Minneapolis, MN 55401 (612) 337-9120 Have MII
Media Partners of MA Gary Pink 1837 Ocean St. Marshfield, MA 02050 (617) 837-5301 Have MII	Delta College Harold Conley University Center, MI 48710 (517)686-9354 Have MII	Q-1 Video Network Tim Hart 62 Division Coldwater, MI 49036 (517) 279-8752 Have MII	WNEM TV 5 Michael J Miller 107 N. Franklin St PO Box 531 Saginaw, MI 48606 Have MII	Conus Communications Jonathan Meyers 3415 University Ave St Paul, MN 55114 (612) 642-4637 Have MII	Northland Insurance Companies Charlie Stellick 1295 Northland Dr. St. Paul, MN 55120-1146 (612)688-4721 Have MII
MIT Earth & Planetary Sciences Tim Dowling 18 Vassar St Bldg 54-420 Cambridge, MA 02139 (617) 253-1785 Have MII	Digital Animation Corp. Ron Ware 24445 Northwestern Hwy, Suite 105 Southfield, MI 48075 (313)354-0890 No MII	Thalner Electronic Labs Karl Couyoumjian 7235 Jackson Rd. Ann Arbor, MI 48103 (313) 761-4506 Dealer	WNEM TV 5 Michael J Miller 107 N. Franklin St PO Box 531 Saginaw, MI 48606 Have MII	Gottry Advertising & Marketing, Inc. Rich Elsberry 5001 West 80th ST., Ste 655 Bloomington, MN 55437 Has MII	

NW Airlines Bob Brandia 5101 NW Dr St. Paul, MN 55111 (612)726-0355 Have MII	University of Missouri Video Network James Gaar 301 Fine Arts Bldg UMKC Kansas City, MO 64110-2499 (816)235-1094 Have MII	Creighton University Terence Barrio 2400 California St Omaha, NE 68178 (402)280-5124 Have MII	Truckee River Studios, Inc. Larry Beldon PO Box 1529 Verdi, NV 89439 (800) 824-0977 Have MII	Costello Video Group, Inc. Joe Costello 241 Molnar Dr. Elmwood Park, NJ 07407 (201)791-5449 Have MII	United Artists Cable Peter Strang-Wolf 421 Allwood Rd Clifton, NJ 07012 (201) 779-2444 Have MII
Physics Curriculum and Instr Dave Hilson 22585 Woodhill Dr. Lakeville, MN 55044 MII Owner	Vaugh Duplication Services Pete Leverenz 13241 Tandem Drive Creve Coeur, MO 63146 (314)576-6804	Creighton University Chuck Lenosky California at 24th ST Omaha, NE 68138 Have MII	Western Nevada Community College 2201 West Nye Lane Carson City, NV 89703 (702)887-3073	CNBC Mr. M. Reitman 2200 Fletcher Ave. Fort Lee, NJ 07024 Have MII	WJ Kronemyer Associates Bill Kronemyer 280 East Glen Ave. Ridgewood, NJ 07450 (201) 445-1919 No MII
Promotional Films and Video, Inc. Al Peterson 1313 Cambridge St. Hopkins, MN 55343 (612) 935-2183 Have MII	Montana Eagle Communications, Inc. C.J. Cannaliato PO Box 5268 Missoula, MT 59806 (406) 721-2063 Have MII	Creative Visual Larry Homan 10135 J st. Omaha, NE 68127 (800) 547-4184 MII Owner	New Hampshire Channel One Video Bill Channel PO Box 1437 Seabrook, NH 03874 (603) 474-5046 No MII	CNBC Kevin Kudatzky 2200 Fletcher Ave. Fort Lee, NJ 07024 Have MII	New Mexico CD Productions, Inc. Dale Green PO Box 2785 Corrales, NM 87048-2785 (505)898-1544 Have MII
Todd Communications Tom Upmann 6545 Cecilia Cir. Minneapolis, MN 55439 (612)941-0556 Dealer	KECI-TV Larry Arbaugh PO 5268 Missoula, MT 59806 (406)721-2063 Have MII	Data Security Inc. Wayne Boles 729 'Q' St. Lincoln, NE 68508 (800) 225-7554 Manuf.	Great Northern Video Harvey Weinstein 31 Industrial Park Dr. RFD 10 Concord, NH 03301 (603)228-0412 Dealer	CNBC Steve Crispiano 2200 Fletcher Ave. Fort Lee, NJ 07024 (201) 585-6354 Have MII	CD Productions, Inc. Cindy Barchus PO Box 2785 Corrales, NM 87048-2785 (505)898-1544 Have MII
Todd Communications Bill Facklam 6545 Cecilia Cir. Minneapolis, MN 55439 (612)941-0556 ex484 Dealer	KCFW-TV Chris Neuhausen PO Box 857 Kalispell, MT 59901 (406) 755-5239 Have MII	Garner Industries Scott McLain 4200 N 48th Lincoln, NE 68504 (800)228-0275 Manuf.	Icicle Productions Erik Lourette 7 Hampstead Rd Box 439 Sandown, NH 03873 No MII	Creative Associates Harrison Feather 626 Bloomfield Ave. Verona, NJ 07044 (201) 857-3444 No MII	Four M Video Inc EF Morrill 6001 San Mateo Blvd NE, STE F-3 Albuquerque, NM 87109 No MII
Vaughn Duplication Services Kent Christiansen 7951 Computer Ave South Minneapolis, MN 55435 (800)323-0281 Have MII	KTVM Bill Ward 750 Dewey Blvd Butte, MT 59701 (406)494-7603 Have MII	Godfathers Pizza Inc. Tom Elkins 9140 W Dodge Rd Omaha, NE 68114 (402)391-1452 Have MII	Taylor & Company Robin Taylor 13 Dartmouth College Hwy Lyme, NH 03768 (603)795-4100 No MII	Edit Masters David Lane 1000 Laurel Oak Corp Center Voorhees, NJ 08043 (609) 784-1177 Have MII	G.C.Video, Inc. Diane Bogle 425 Eubank Blvd, NE Suite E Albuquerque, NM 87123 (505) 293-6509 Dealer
Missouri American Cablevision John Denison PO Box 5454 Kansas City, MO 64131 Have MII	KULR-TV Dean Jansma PO Box 80810 Billings, MT 59108 (406) 656-8000 Have MII	Godfathers Pizza Inc. Matt Kush 9140 W Dodge Rd Omaha, NE 68114 (402)391-1452 Have MII	New Jersey Audio + Video Post Tony Beswick 235 Pegasus Ave Northvale, NJ 07647 (201) 784-2818 No MII	Garden State Cable TV Martin Otremsky 1250 Haddenfield-Berlin Rd. Cherry Hill, NJ 08034 (609) 354-1223 Have MII	KGSW-TV Mark Gardner 1377 University Blvd NE Albuquerque, NM 87102 Have MII
Duff Video Productions Ron Duff P.O. Box 881 Cape Girardeau, MO 63702-0881 (314) 334-1189 Have MII	Maney Telefilm Dick Maney 342 Lexington Ave Butte, MT 29701 (406)782-8092 No MII	WOWT-TV Rick Klutts 3501 Farnam Omaha, NE 68131 (402) 346-6666 Have MII	Avon Productions Fred Lipowitz 123 Matis Street South Plainfield, NJ 07080 (908) 756-0643 Have MII	JC Productions John Cahill 352 Amsterdam Ave. Bayville, NJ 08721 (908)269-0100 Have MII	New Mexico Highlands Univ. Drake Bingham Communication Arts Bldg Las Vegas, NM 87701 (505)454-3353 Have MII
Foris Benefits Insurance Company Craig Campbell 2323 Grand Ave Kansas City, MO 64108 (816)881-8719 Have MII	Nebraska Boys Town Mark Warsoski 555 N 30th St Omaha, NE 68131 Have MII	WOWT-TV Robert Sandoval 3501 Farnam Omaha, NE 68131 (402) 346-6666 Have MII	Bell Atlantic Corporate Television Richard Deiss 540 Broad Street, Room 400 Newark, NJ 07101 (201) 649-3885 Have MII	New Life Productions Richard Myers PO Box 5500 Millville, NJ 08332 (609)825-3332 Have MII	New Mexico Technical Institute Paul Hofman Geoscience Dept. Socorro, NM 87801-4796 (505)835-5108 Have MII
Good News Productions Stan Waite Box 222 2111 N. Main Joplin, MO 64802	BioMed Communications Jeff Jiri Prucha 2400 California St Omaha, NE 68178 MII Owner	Nevada Higa Sierra Video Productions Bryan Hoopes 930 Talon Blvd, Unit 802 Incine Village, NV 89450 (702)831-1296 Have MII	Bottom Line Television Mike Moran 6 Northwest Blvd Newfield, NJ 08344 (609) 697-4661 Have MII	Telemetrics Anthony Cuomo 7 Valley St Hawthorn, NJ 07506 (201) 423-0347 Have MII	OnTrack Inc. Cy Leland Box 3188 HS Ruidoso, NM 88345 (800)424-7296 Have MII
KPLR Jim Wright 4935 Lindell Blvd. St. Louis, MO 63108 (314) 454-6306 Have MII	Chapman & Associates Don Chapman 1912 California St Omaha, NE 68102 (402) 3430440 Have MII	Markone Video Mark Carey 220 South Rock Blvd #9 Reno, NV 89502 (702)856-2011 Have MII	Cassette Dub Inc. Paul Ranieri 245 Livingston Street Northvale, NJ 07647 (201) 767-7077 Have MII	Tri View Inc Larry Cohen 45 Mountain Drive Watchung, NJ 07060 (908) 561-8742 MII User	PCI, Inc. Idella Cantrell 1595 W. Amador Ave Suite H Las Cruces, NM 88005 Dealer
Liens Video Systems 219 S Jefferson Springfield, MO 65806 (800)641-4674 Dealer					

Sandia National Labs Jim Lloyd Organization 7212 P.O. Box 5800 Albuquerque, NM 87185 (505) 844-3867 Have MII	BCS Walter Druker 460 W. 34th Street New York, NY 10001 (212) 268-8800 Supplier	Euro Video Productions Carl Holman #9 Hazen Ln Carmel, NY 10512 1(800)486-2275 Have MII	Manhattan Cable TV James Oakes 120 E 23rd St New York, NY 10010 (212)598-1787 Have MII	New York City Sanitation Department Mike Barbarotto Audio Visual Services Unit PO Box 213 Maspeth (Queens), NY 11378 (718) 507-3543 Have MII	WWNY-TV Jim Corbin 120 Arcade St Watertown, NY 13601 (315)788-3800 Have MII
Sandia National Labs Charles Johnson Div 9249 Box 5800 Albuquerque, NM 87185 (505)844-7911 Have MII	Bravo Studio Michael Shkolnikov 2055 E 57th St Brooklyn, NY 11234 (718) 377-4411 No MII	Greater Rochester Cable Harry Goldberg 71 Mount Hope Ave Rochester, NY 14620 (716) 325-1111 Have MII	Moyse & Associates, Inc Claude Moyse PO Box 831 Latham, NY 12110 (518) 783-6221 Have MII	New York Telephone William Basciano 1095 Avenue of the Americas, Rm 1600 New York, NY 10036 (212) 395-0111 Have MII	WXXA TV Sargent Cathrall 815 Central Ave Albany, NY 12206 (518)438-8700 Have MII
Troxell Terry Hixson 2730 San Pedro, NE Albuquerque, NM 87110 Dealer	Broadcast Video Productions Jack Miller 480 Main Street Armonk, NY 10504 (914) 273-6649 Have MII	HAVE, Inc. Paul Swedenburg 309 Power Ave. Hudson, NY 12534 (518)828-2000 Have MII/Supplier	Nassau County Police (VISCOM) Benjamin Homenick 1490 Franklin Ave. Mineola, NY 11501 (516) 573-7013 Have MII	Northstar Television Group Mark Olkowski 405 Lexington Ave, 54th Floor New York, NY 10174 No MII	North Carolina A&T State University Arthur D. Selby Greensboro, NC 27406 No MII
Video Technical Services George McClelland 222 Truman NE Albuquerque, NM 87108 (505)265-4045 Dealer	Broadway Video Inc. Dave Radin 1619 Broadway 10th FL New York, NY 10019 (212)265-7600	Herkimer County Community College Bob Schultz Reservoir Rd Herkimer, NY 13350 (315)866-0300x238 Have MII	NBC News Archives Yuien Chin 30 Rockefeller Plaza, RM 922 New York, NY 10120 (212) 664-5223 Have MII	PCI Recording Service Ted Hummel 737 Atlantic Ave. Rochester, NY 14609 (716) 288-5620 No MII	Camp Lejeune Dept. Schools Mirjam Bohnet Camp Lejeune, NC 28542 No MII
New York	Bronx Community College Prof. Donald Cauty 184 th St & University Ave Bronx, NY 10453 Have MII	Henry Joerz, Jr 7230 73rd St Glen Dale, NY 11385 No MII	NBC News Mark Chomut 30 Rockefeller Plaza, RM 737 New York, NY 10120 (212) 664-5888 Have MII	Christian Faith Center Willie Hodges PO Box 100 Creedmoor, NC 27522 (919) 528-1580 Have MII	
About Multimedia Bill Tucker 1529 Central Ave Albany, NY 12205 (518)464-4098 No MII	Camera Mart Steve Gordon 456 W. 55th St. New York, NY 10019 (212) 757-6977 Supplier	HITN Jose Rodriguez 449 Broadway 13 New York, NY 10013 Has MII	NBC News Joe Marrone 30 Rockefeller Plaza, RM 737 New York, NY 10120 (212) 664-5888 Have MII	Curtis Inc. Dave Pettigrew 18517 Thicket Ct. Charlotte, NC 28278 (800)733-2878 Have MII	
AICPA Will Avgerakis TV Studio 5th Floor 1211 6th Ave. New York, NY 10036 (212) 575-5490 Have MII	Center for Video Education Pat Shafer 56 Lafayette Ave N White Plains, NY 10603 (914)428-9620 No MII	Hofstra University Mark Sugarman Special Events A/V 112 Student Center Hempstead, NY 11550 No MII	NBC Bill Sacrey 30 Rockefeller Plaza Rm 1210W New York, NY 10112 (212) 664-7140 Have MII	Junior Johnson & Associates Ron Dauenhauer Wilkesboro, NC 28697 (919) 984-2101 Have MII	
AICPA Jim Catone TV Studio 5th Floor 1211 6th Ave. New York, NY 10036 (212)596-6200/938-3492 Have MII	Colortone Bob Siebern 76 S. Central Ave. Elmsford, NY 10523 (914) 592-4151 Dealer	IATSE Karen Pizzuto 1515 Broadway #601 New York, NY 10036 No MII	NBC Mr. Andy Morris 30 Rockefeller Plaza Rm 1210W New York, NY 10112 Have MII	Long Communications Group Spencer Bullins 961 Burke St Winston-Salem, NC 27101 (919) 725-2306 Dealer	
Allen AME Church Gary Fulmore 1100-54 Merick Blvd Queens, NY 11432 (718) 526-3510 No MII	Colortone Jack Miller 76 S. Central Ave. Elmsford, NY 10523 (914) 592-4151 Dealer	IBM East Fishkill Joseph Chin Rt 52 Dept-31U, zip 22A Hopewell Junction, NY 12533 (914)894-8464 Have MII	NBC Mel Weidner 30 Rockefeller Plaza, RM 807 New York, NY 10112 (212) 664-6118 Have MII	Long Communications Billy Register 1018 Morrisville Pkwy, Ste D Morrisville, NC 27560 (919)481-1188 Dealer	
All Pro Production Nathan Bacher 124 W. 60th St., Suite 20B New York, NY 10023 (212) 489-5780 Have MII	CoarcVideo Edward Helfer Jr. PO Box 2, Rt 217 Mellenville, NY 12544 (800) 888-4451 Supplier	Leading Image Larry Solomon 54 Kingsferry Rd. Montrose, NY 10548 (914)739-5562	NBC News Stu Pearman 52-37 Second St Long Island City, NY 11101 (718) 482-8310 Have MII	Vlahos Communications Harvey Vlahos State RT 156 Altamont, NY 12009 (518) 861-8176 No MII	
Bausch & Lomb Terry Shaw 1400 N. Goodman St. Rochester, NY 14692 (716) 338-8779 Have MII	Duckball Al Arthur 532 LaGuardia Pl Box 370 New York, NY 10012 (718)599-2385 Have MII	Locke Productions Christopher Johnson 14336 Oak Ave Flushing, NY 11355 No MII	NBC News Dan Aizenstat 605 2nd Ave Suite 3 New York, NY 10016 (212) 685-6283 Have MII	Warner Advertising Brian Warner 150 N. Winton Road Rochester, NY 14610 (716)654-6710 Have MII	
B & B Systems, Inc. Norman Schnapper 630 3rd Ave. New York, NY 10017 (212)599-0375 Supplier	Elite Video Production Kalman Zeines 1612 E. 14th St Brooklyn, NY 11229 (718) 627-0499 Have MII	Manhattan Cable TV Fred Ciccone 120 E 23rd St New York, NY 10010 (212)598-7269 Have MII	New Matchback Dan Aizenstat 605 2nd Ave Suite 3 New York, NY 10016 (212) 685-6283 Have MII	WPIX Bob Murch 222 42nd St New York, NY 10017 (212) 210-2552 No MII	
				Robert Warren Mobile Television Productions 2121 Middle Road Fayetteville, NC 28301 (919)483-4777 Have MII	

Peggy Davis Advertising Agency Sam Davis 4025 Sunnydale Dr. Winston Salem, NC 27106 (919)924-8666	Walt Kline & Assoc. Mike Laur 200 Brookstown Ave Winston Salem, NC 27101 (919)727-4900 No MII	Aretta Sevastakis 1656 Archwood Ln Toledo, OH 43614 (419)385-6934 No MII	Ohio Bell Telephone Company John Kovach 100 Erie View Plaza, Rm 230 Cleveland, OH 44114 (216) 822-7560 Have MII	WBNX-TV Bill Coger 2690 State Rd Cuyahoga Falls, OH 44221 (216) 920-1019 Have MII	Teleproduction Unlimited Mel Elzea 5820 South 129th East Ave Tulsa, OK 74134 (918) 252-2909 Have MII
Pumkin Creek Video Production Harold Ferguson 520 Coffee Ave North Wilksboro, NC 28659 (919) 667-7717 (919)667-0333 Have MII	WECT Wayne Tiner 322 Shipyard Blvd Wilmington, NC 28401 (919)791-8070 Have MII	Bear Productions Robert Manster 2633 Warner Rd Fowler, OH 44418 (216)638-3430 Have MII	RDB Productions Russ Beckner 2100 Heatherwood Ct Middletown, OH 45042 (513) 422-9552 Have MII	WEWS-TV Ed Miller 3001 Euclid Ave. Cleveland, OH 44115 (216) 431-3687 Have MII	ViaGrafix Mike Webster 31 South Adair Pryor, OK 74361 (800)842-4723 Have MII
Quail Video Product Bob Peretic 614 Glenwood Ave Raleigh N.C. 27603 (919)833-3100 Dealer	WFMY-TV Michelle LaRock PO Box 2069 Moorehead, NC 28557 (919) 240-0888 Have MII	Classic Video Dave Ginaven 5001 E. Royalton Rd Cleveland, OH 44147 (216) 838-5377 Have MII	Riverside Film & TV Productions Rob Richardson, Jr. PO Box 543 Marrietta, OH 45750 (614) 373-0861 Have MII	WGBU-TV Bill Leutz Bowling Green Univ. 245 Troup St Bowling Green, OH 43403 MII Owner	Oregon Columbia Cable of OR Jim DeChant 14200 SW Brigadoon Ct. Beaverton, OR 97005 (503) 644-3188 Have MII
Quinn Productions Amanda Robertson PO Box 25474 Winston-Salem, NC 27114-5474 (919)768-2746 Have MII	W.H. Platts Company Brooks Platts 234 Meacham street Charlotte, NC 28203 (704) 332-9053 Dealer	Claybaugh Enterprises Inc David Clay baugh 2959 Layhigh Rd Hamilton, OH 45013 (513)738-0880 Have MII	RPC Video Bob Ring 6777 Engle Road, Ste D Middleburg Heights, OH 44130 (216) 891-9797 Dealer	WHIZ-TV Elmer Hartmeyer 629 Downard Rd. Zanesville, OH 43701 (614) 453-4079 Have MII	Fishing the West Kerry Brown 5484 SE International Way Milwaukie, OR 97222 (503) 654-0092 Have MII
Sara Lee Direct Walter Orehwa 470 Hanes Mill Rd Winston-Salem, NC 27105 (919)519-7138 Have MII	WJZY Ed McKay PO Box 668400 Charlotte, NC 28266-8400 (704) 398-0046 Have MII	GE Dan Kerr Videoconference Center One Neuman Way Cincinnati, OH 45215 (513) 243-3695 Have MII	Stanley Steamer Int'l Steve Whitley 5500 Stanley Steamer Pkwy Dublin, OH 43017 (614) 764-2007x553 No MII	Wiegand Audio/Video Labs Charles Wiegand 7758 Lafayette Rd, NW Newark, OH 43055 (614) 967-0059 Supplier	Hultman Media Services Gary Hultman 300 Limpy Creek Road Grants Pass, OR 97527 (503) 474-6466 No MII
Southern Video Corp. Louis Asbury 1016 S. Church St Charlotte, NC 28203 (704) 333-5454 Have MII	WRAL Al Dunbar 2619 Western Blvd Raleigh, NC 27606 (919) 821-8555 Have MII	Horizon Production, Inc. Bill Jacobs 2321 Kemper Ln Cincinnati, OH 45206 (513) 559-0550 Have MII	Telxon Kevin Gatewood 91 Springside Drive Akron, OH 44313 (216) 666-4300 MII Owner	WKYC-TV Andy Hitchcock 1403 E. 6th St. Cleveland, OH 44114 (216) 344-3356 Have MII	KBSP Tim Mance 4923 Indian School Rd, NE Salem, OR 97305 (503) 390-2202 Have MII
Southern Video Corp. Gary Killough 1016 S. Church St Charlotte, NC 28203 (704) 333-5454 Have MII	WRAL Ron Tyndall 2619 Western Blvd Raleigh, NC 27606 (919) 821-8520 Have MII	Image Video Teleproduction Mike Tonges 6755 Freedom Ave, NW North Canton, OH 44720 (216) 494-9303 Have MII	TW Teleproductions, Inc. Tom Whaley 514 Penn. Ave Sanduskey, OH 44870 (419)621-0602 Have MII	WKYC-TV Gerald Plemmons 1403 E. 6th St. Cleveland, OH 44114 (216) 344-3353 Have MII	KMTR-TV Kurt Thelen PO Box 7308 Eugene, OR 97401 (503) 746-1600 Have MII
State of North Carolina Agency for Public Telecommunications Richard Danchi 116 West Jones Street Raleigh, NC 27603 (919) 733-6341 Have MII	UND Aerospace John Ness PO Box 8009 Grand Forks, ND 58202-8009 (701)777-4722 Have MII	Industrial Video John Barak 1601 N. Ridge Rd E. Lorain, OH 44055 (216) 277-1218 Dealer	Vanguard Productions Jerry Beck 7064 Huntley Rd Columbus, OH 43229 (614) 436-4610 Have MII	WNED-TV Alan Creed 13870 Salem Alliance Rd Salem, OH 44460 (216) 337-3755 Have MII	Portland Public Schools Jim Kunze Television Services 5210 N. Kerby St Portland, OR 97217 (503) 280-5838 Have MII
Target Television Don Kirk 1001 S Marshall St Winston-Salem, NC 27101 Have MII	WDAY-TV Joel Aagenes 301 8th Street So. Fargo, ND 58103 (701) 237-6500 Have MII	Int'l Video Center Fadi Kdayssi 2528 Edgell Rd Cleveland Hghts, OH 44106 (216)321-1440 MII Owner	Video Components 12117 Berea Rd Cleveland, OH 44111-1625 (800) 899-8363 Dealer	Oklahoma Barrister Studios Phil Atkinson 4305 S Mingo Ste A Tulsa, OK 74146 (918)663-7700 Have MII	Professional Video & Tape Bill Floyd 10240 SW Nimbus Ave Tigard, OR 97223 (503) 598-9142 Dealer
TeleFox Bill Hitchcock PO Box 2069 Moorehead, NC 28557 (919) 240-7340 Have MII	Advanced Video Jeff Costa 1312 Wise Dr Miamisburg, OH 45342 (513) 461-6800 Have MII	Mission Video Support Paul Klouda 10011A State Rt. 88 Garrettsville, OH 44231 (216) 527-2182 Have MII	Video Duplication Services Pete Stock PO Box 18337 Columbus, OH 43218 (800) 289-4301 Have MII	BCD Assoc. RM Howard 7510 N. Broadway Oklahoma City, OK 73116 Manuf.	Psychological Research Foundation Loren Parks 19460 SW Shaw Aloha, OR 97007 (503)649-7007 Have MII
Video Perception Rick Hall 1016 S Church St Charlotte, NC 28203 (704)358-0900 Have MII	ALLTEL Service Corporation Kenneth C. Nelson 2000 Highland Road Twinsburg, OH 44087 (216)963-1862 Have MII	Mission Video Support Vince Sisson 10011A State Rt. 88 Garrettsville, OH 44231 (216) 527-2182 Have MII	WAKC-TV Earl Miller 853 Copley Rd Akron, OH 44320 (216) 535-7831 Have MII	KJRH Vic Turner 3701 S. Peoria St Tulsa, OK 74105 (918) 743-2222 Have MII	Teknifilm/Vaughn Jody McNamer 1434 NW 17 th Ave. Portland, OR 97209 (503)224-3835 Have MII
		Nordson Corporation Robert A. Schneider 555 Jackson Street Amherst, OH 44001 (216) 988-9411x4540 Have MII			

TELETEK Video Judy & Virgil Sipes 19275 SW Tualasum Dr Tualatin, OR 97062 (503)638-5035 Have MII	Erik Ciel 1102 Denise Circle Phoenixville, PA 19460-1815 (215)933-3380 MII User	WICU-TV Vincent Ugoletti 3514 State st Eerie, PA 16508 (814) 454-5201 Have MII	Action Video Productions Tommy Cabaniss 9 E. Parkins Mill Rd Greenville, SC 29607 (803)297-8865 Have MII	South Dakota KSFY Doug Loos 300 N. Dakota Ave, Suite 1000 Sioux Falls, SD 57102 (605) 336-1300 Have MII	McKee Foods Corp. Tom Hunter, Mgr. AV Division 10260 McKee Rd Box 750 Collegedale, TN 37315 (615)238-7111 x2382 Have MII
Pennsylvania Action Duplication Craig Kupsow 555 North Lane, Suite 5075 Conshocken, PA 19428 No MII	Mine Safety Appliance Co. Josh Bayer PO Box 426 Pittsburgh, PA 15230 (412) 967-3198 Have MII	WHYY John Collins 150 N. 6th. Street Philadelphia, PA 19106 (215) 351-1274 Have MII	Cable Ad Connection Dave Rodney PO Box 746 Johns Island, SC 29457 No MII	KSFY Eugene Schultz 300 N. Dakota Ave, Suite 1000 Sioux Falls, SD 57102 (605) 336-1300 Have MII	Shop At Home Network Alvin Hodges Hwy 32 Newport, TN 37871 (615)623-8000 Have MII
Allen Organ Company Clark Ferguson 150 Locust St Macungie, PA 18062 (215) 966-2202 Have MII	NAMEDLOC Inc Lon Crosby 430 Hollybush Rd Bryn Maw, PA 19010 No MII	WJAC Rob Abele 1949 Hickory Ln Johnstown, PA 15905 (814) 255-7600 Have MII	Greenville Technical College Michael Conet PO Box 5616 Greenville, SC 29606-5616 (803)250-8363 Have MII	South Dakota Public Broadcasting Wayne Nelson PO Box 5000 Vermillion, SD 57069 (605)677-5861 Have MII	Shop At Home Network Buddy Winsett Hwy 32 Newport, TN 37871 (615)623-8000 Have MII
Arco Chemical Chris Myers 3801 Westchester Pike Newtown Square, PA 19073 (215) 359-2746 MII Owner	Pittsburgh Televideo Inc. 1738 N. Highland Rd. Suite 103 Pittsburgh, PA 15241 Have MII	WPGH-TV John Getz 750 Ivory Ave Pittsburgh, PA 15214 (412) 931-8141 Have MII	Motion Pictures Inc Bruce Coy 554 Johnnie Dodds Blvd Mt. Pleasant, SC 29464 (803)881-9997 Have MII	South Dakota Public Broadcasting Larry Conlon PO Box 5000 Vermillion, SD 57069 (605)677-5861 Have MII	Sifford Video Lawson Turk 121 Lyle Ln Nashville, TN 37210 (800)251-1009
Ascension Video Jim Boda 48 A St. Northumberland, PA 17857 (717) 473-9733 Have MII	Pro Video Steve Zampana 1001 Sussex Blvd Broomhall, PA 19008 (215)328-7448 Dealer	WPTT-TV Chief Engineer PO Box 2809 Pittsburgh, PA 15230 (412)856-9010 Have MII	Prime Cuts Productions Lenny Spears 247 Riverland Dr James Island, SC 29412 (803)762-0719	South Dakota Public Broadcasting Daniel Schiedel PO Box 5000 Vermillion, SD 57069 (605)677-5861 Have MII	Tennessee Wildlife Resources Agency Mark Greenwald PO Box 40747 Nashville, TN 37204 (615) 781-6502 Have MII
Barlieb Wallace Heilman Productions Pamela Wallace 1680 Mine Site Rd Allentown, PA 18103 (215)395-7176 Have MII	Quail Video Products Bill Frazier 949 Penn Ave Pittsburgh, PA 15221 (412) 243-1300 Dealer	WSEE-TV Dan Nungesser 1220 Peach St Erie, PA 16501 Have MII	Ron Shecut 3404 Keenan Dr Columbia, SC 29201 (803)765-2299 No MII	South Dakota Public TV Peter Egart PO Box 22188 Brookings, SD 57007-2399 (605)688-4191 Have MII	Video Ideas 4762 Highway 58 Suite G Chattanooga, TN 37416 (615) 894-2677 Have MII
Bell Atlantic Morris Hawk 1 Parkway, 2nd Floor Philadelphia, PA 19102 (215) 466-3896 Have MII	Quail Video Products Brian Nee 949 Penn Ave Pittsburgh, PA 15221 (412) 243-1300 Dealer	Rhode Island Colony Cable Dave Ribblett 169 Weybosset Street Providence, RI 02901-0969 (401)277-7852 Have MII	Sound & Images Fess Shelton PO Box 26895 Greenville, SC 29616 (803)288-8400 Have MII	Department of Ag Communications Stuart Fedt PO Box 2231, SDSU Brookings, SD (605)688-4507 No MII	WLJT-TV Mike Branstetter PO Box 966 Martin, TN 38237 (901)587-7561 Have MII
CamCast Cable Jim Enix 11400 NE Ave Philadelphia PA 19116 (215)961-3813 Have MII	Reel Video Productions Mark Johnson 300 Roosevelt Ave Hollidaysburg, PA 16648 (814)695-8054 Have MII	Heritage Cable Joe Stafford PO Box 518 Lincoln, RI 02865 (401) 765-6652 Have MII	Total Audio Visual Services Allan Doh 1 Winsor Cove Columbia, SC 29223 (803)788-1333 Dealer	Tennessee Allied Communications Corp. Mark Conrad PO Box 101482 Nashville, TN 37224-1482 (615)5500 Have MII	WMC-TV Mike Schwartz 1960 Union Ave. Memphis, TN 38104 (901) 726-0555 Have MII
Comtel Instruments Sandy Riscoe #9 Parkway Ctr Ste 180 Pittsburg, PA 15220 (412)922-5720 Tape Supplier	RPC Video Paul Hauser 384 Route 909 Verona, PA 15147 (412) 828-1414 Dealer	Logeographics Maria Houde PO Box 23535 Providence, RI 02903 No MII	Video South Productions David Haskell 105 Cypress Plaza PO Box 2249 Myrtle Beach, SC 29578 (803)236-3030 Have MII	World Class Productions Frank Weeks 1300 East 9th Ave Johnson City, TN 37601 (615)928-5753 Have MII	
Cornerstone TV Kevin Robinson Signal Hill Dr Wall, PA 15148 (412) 824-3930 Have MII	SMI Productions Stan Mack 5100 Tilghman St. Suite 20 Allentown, PA 18104 (215)398-8200 No MII	Narragansett TV William Hague 25 Catabore Blvd E Providence, RI 02920 (401)438-3317 Have MII	Walton Productions Stan Walton 158 Cannondale Rd. Columbia, SC 29212 (803) 731-0871 Have MII	Linden Communication Group Michael Stevenson 17 W. Pontotoc Suite 207 Memphis, TN 38103 (901) 523-0506 No MII	Texas Accelerated Christian Education Don Gray 2600 Ace Lane Lewisville, TX 75067 (214) 315-1776 Have MII
Cornerstone TV Gary Stuart Signal Hill Dr Wall, PA 15148 (412) 824-3930 Have MII	St. Margarets Hospital Rich Moore 815 Freeport Rd. Pittsburgh, PA 15215 (412)784-5252 Have MII	WPRI Jim Costa 25 Catamore Blvd E Providence, RI 02914 (401) 438-7200 Have MII	WBTW Doug Carter PO Box 100530 Florence, SC 29501 (803) 662-1565 Have MII	Miles & Associates John Miles 755 Broad St NW Cleveland, TN 37311 Have MII	Accent Audio/Video Inc. Robert Beane 13616 Neutron Rd Dallas, TX 75244 (214)458-0501 Dealer
	Video Spectrum Wayne Stephany 630 Hedgewick Dr Lancaster, PA 17603 (717) 394-4042 Have MII	WPRI Mark Gordon 25 Catamore Blvd E Providence, RI 02914 (401) 438-7200 Have MII	W.H. Platts Company Billy Platts 710 King Street Charleston, SC 29403 (803)723-7604 Dealer		

Christian Video Ministries J.D. Dunson HCR 2 Beeville, TX 78102 (512) 358-3416 Have MII	KTSM-TV Andrew Kiska 272 Shadow Mt 59 El Paso, TX 79912 (915)532-5421 Have MII	Pro Line Video Jim McConnell 2601 McHale Ct. #140 Austin, TX 78758 (512)837-2000 Have MII	Vidicom Distributors Tim Mitchell 3502 Courtshire Sugar Land, TX 77478 (713)694-6400 Dealer	The Valley Channel Earl Rouse 426 N 400 E Logan, UT 84321 (801)752-7537 No MII	Henry Boisvert 4225 N. Henderson Rd Arlington, VA 22203 No MII
CompuTrac Roger Young 222 Municiple Dr. Richardson, TX 75080 (214) 234-4241 Have MII	KTSM-TV Gregg Davison 801 N. Oregon St. El Paso, TX 79902 (915) 532-5421 Have MII	Pro Line Video Terry Nixon 2601 McHale Ct. #140 Austin, TX 78758 (512)837-2000 x22 Have MII	Utah Bosworth Graves Norm Bosworth 1055 S. 700 W Salt Lake City, UT 84104 (801) 972-6128 Have MII	Utah Valley Community College Tom Nelson 800 West 1200 South Orem, Utah 84058 Have MII	Bon Aventure Video Communications David Jennings One Radio Lane Culpeper, VA 22701 (703)373-5767 No MII
ECI Video Shawn Sterling 2809 Ross Ave Dallas, TX 75201 (800)880-9400x224 Have MII	KTSM-TV Rick Vilardell 801 N. Oregon St. El Paso, TX 79902 (915) 532-5421 Have MII	Pro Line Video Skip Holcombe 4778 Research Dr. San Antonio, TX 78240 (512)690-1234 Have MII	Brigham Young University Roger Gunn Communication Dept Provo, UT 84602 Have MII	Video Lines Dennis Lisonbee 267 S. Mountainland Orem, UT 84058 (801) 226-0344 Have MII	Zack Burkett Productions Zack Burkett 14162 Marquis Rd Unionville, VA 22567 (703) 854-6502 No MII
ECI Video Johnny Griffin 2809 Ross Ave Dallas, TX 75201 (800)880-9400x218 Dealer	KXXV Jerry Copeland PO Box 2522 Waco, TX 76702 (817) 754-2525 Have MII	Siam Satellite-TV Mandonsiri Kattija Ari 7306 Logging Tr Humble, TX 77346 No MII	DCE Marketing Kenneth Foster University of Utah 2167 Annex Bldg Salt Lake City, UT 84112 (801) 581-5588 Have MII	Video Reflections David Andrews 6086 Fontainbleu Salt Lake City, UT 84121 (801) 272-3031 Have MII	Commonwealth Film Inc Rodney Asbridge 1500 Brook Rd Richmond, VA 23220 (804)649-8611 Have MII
ECI Video Mel Joiner 2809 Ross Ave Dallas, TX 75201 (800)880-9400 Dealer	KXXV Mike Jugert PO Box 2522 Waco, TX 76702 (817) 754-2525 Have MII	Stillpoint Productions Robert Castaldo 706 W. Main St Arlington, TX 76013 No MII	DCE Marketing Tori Smith University of Utah 2167 Annex Bldg Salt Lake City, UT 84112 (801) 581-5588 Have MII	Word Perfect Corp. Steve McCurdy 1555 N. Technology Way Orem, UT 84057 (801) 228-4916 Have MII	Department of Justice Dale Linden Bldg 27958A Quantico, VA 22135 Have MII
Fuji Photo Film Bob Sullivan 1628 West Crosby Road Suite 100 Carrollton, TX 75006 (214) 466-9200 Manuf.	KXXV Lou Strowger PO Box 2522 Waco, TX 76702 (817) 754-2525 Have MII	Texas A & M University Bob Matey Video Lab Kyle Field College Station, TX Have MII	KBYU-TV Lynn Edwards C-302 HFAC BYU Provo, UT 84602 (801)378-3551 Have MII	Word Perfect Corp. Todd Mortensen 1555 N. Technology Way Mail Stop KA110 Orem, UT 84057 Have MII	Department of Justice Noel Herold Bldg 27958A Quantico, VA 22135 Have MII
Hatikvah Ministries Brian Jones 2437 Bay Area Blvd, Ste. 143 Houston, TX 77058 (713)286-2480	Light Ministries Charlene Collins PO Box 670167 Houston, TX 77067 (713)875-4448 Have MII	Texas Department of Public Safety Gene Henderson Media Production Unit PO Box 4087 Austin, TX 78773-0001 (512)465-2217 Have MII	KBYU-TV Bob Gillman C-302 HFAC BYU Provo, UT 84602 (801)378-3551 Have MII	Word Perfect Corp. Scott Myler 1555 N. Technology Way Orem, UT 84057 (801) 228-4900 Have MII	Empire Video Robert Rositzke 3412 Ramsgate Ter. Alexandria, VA 22309 (703) 360-6623 No MII
Highland Park High School Steve Wilkes Media Dept. 4220 Emerson St Dallas, TX 75205 (214)453-4800 Have MII	Legal Media Center Kevin McInturff 4151 SW Freeway Suite 715 Houston, TX 77027 (713) 963-0397 Have MII	Texas Education Agency Ernesto Mejia 1701 N Congress Ave Austin, TX 78701-1494 (512)463-9054 Have MII	Multi-Dimensional Media Svcs Loran Swinson 9127 South 255 West Sandy, UT 84070 (801) 561-2777 MII Owner	Vermont Iris Multimedia Robert Logsdan PO Box 726 Burlington, VT 05402 (802) 865-9560 No MII	Evening Productions Victoria Eves PO Box 2065 Falls Church, VA 22042 No MII
Industrial Audio Video Mark Faulstich 2617 Bissonnet Houston, TX 77005 (713) 535-2375 Dealer	NEC America Broadcast Equipment Dept Jim Suttles 1417 Exchange Dr Richardson, TX 75081 (214) 907-4744 Manuf.	The University of Texas Health Science Center Sam Dement Television Production Services 7703 Floyd Curl Dr San Antonio, TX 78284 (512) 567-2220 Have MII	LDS AV Peter Unwin A/V Dept. 50 East North Temple Salt Lake City, UT 84150 Have MII	Virginia 2PM Multimedia Jim Wine P.O. Box 2 Linden, VA 22642 (703) 636-4142 Have MII	The Family Channel Russ Murphy 1000 Centerville Turnpike Virginia Beach, VA 23463 (804) 523-7874 Have MII
ISDL Priya Dasi 400 Barsana Rd Austin, TX 78737 (512) 288-7180 Have MII	On Location Video Services Mel Rainer PO Box 35657 Houston, TX 77035 (713) 728-1020 Have MII	The University of Texas Sports Mike Arias Belmont Hall RM 224C Austin, TX 78713 (512)471-6826 Have MII	Scott Nelson Productions Scott Nelson 5006 S. Fairbrook Holladay, UT 84117 (801) 272-5428 Have MII	AMPROD Inc. Ken Santucci 4531 Stone Pine Court Chantilly, VA 22021 (703) 818-1353 Have MII	Gardie-McGrath (Intl) Inc. Dave Gardie 1950 Roland Clarke Pl., Ste 100 Reston, VA 22091 (703) 620-6000 Have MII
J Darrell Kirkley Inc. Darrell Kirkley 11078 Morrison Dallas, TX 75229 (214) 243-0013 Have MII	Pecan Video Dan Cary 2254 Ravenwood Rd Granbury, TX 76048 (817) 573-6800 Have MII	Vidicom Distributors Russ Robbins 232 W. 38th St. Houston, TX 77018 (713)694-6400 Dealer	The Studio Russ Relyea 342 W. 200 S. Salt Lake City, UT 84101 (801)595-8800 Have MII	AVEC Electronics Corp. John Heinke 711 Granby St Norfolk, VA 23510 (804) 627-3502 Dealer	George Mason University Susan Kehoe Univ. Drive TV Studio Fairfax, VA 22030 (703) 323-3586 Have MII
KCEN-TV Ken Smith PO Box 6103 Temple, TX 76503 (817)773-6868 Have MII	Project Video Gary Brewton PO Box 5850 Beaumont, TX 77726 No MII			AVS Jeff Kregar 3330 Bourbon St. Fredricksburg, VA 22408 (703) 371-8324 Have MII	

Gingerbread Productions 1323 Shepard Dr. Sterling, VA 22170 (703)450-7722	Russell & Associates Sam Russell P.O. Box 877 Marion, VA 24354 (703) 783-2251 No MII	Vision Enterprises Michael Sustar P.O. Box 2460 Christiansburg, VA 24068 (703) 381-0724 Have MII	National Videotape Co. Mari Scimeca 63 Clay Seattle, WA 98121 (206) 441-1182 Supplier	Seneca Communications Inc. Chuck Sizemore 1321 Dunbar Ave Dunbar, WV 25064 (304) 766-8740 Dealer	Avonix Rob Di Frances P.O. Box 505 3495 N. 124th St Brookfield, WI 53008- 0506 (414) 783-6050 Dealer
C. Mark Guenther 7529 McWhorter Pl.#303 Annandale, VA 22003 (703) 941-6943 No MII	Sallie Mae Charlie Hite 200 Fairbrook Dr Herndon, VA 22070 (703) 834-5737 Have MII	WRLH-TV Eldon Brown 1925 Westmoreland St Richmond, VA 23230 Have MII	Professional Services Media Rich Kraemer PO Box 4005 Tumwater, WA 98501 (206)786-1686 Have MII	Spectra Media Gary Simmons 2410 Woodland Dr South Charleston, WV 25303 (304)744-7725 Have MII	Camera Corner Inc. Earl Neville 529 N. Monroe St. Green Bay, WI 54301 Dealer
Norfolk Naval Shipyard A/V Department Bill Whitford Bldg 33 Code 120 Portsmouth, VA 23709 (804) 396-3408 Have MII	Signet Bank Mike Blacker Video Department 11013 W. Broad St. Rd. Glen Allen, VA 23060 (804).0747-2064 Have MII	WVPT-TV John Hodges 298 Port Republic Rd Harrisonburg, VA 22801 (703)434-5391	Professional Video & Tape Darrel Colbert 917 134th St S.W. ste. A8 Everett, WA 98204 (206) 743-8811	West Virginia University Dept. Radio & TV Rt 10 Box 304B Ramada Rd Morgantown, WV 26506 Have MII	Centercom Bob Harmon 5737 W. Hemlock Street Milwaukee, WI 53223 (414) 353-2001 Have MII
Park Avenue Teleproductions David Townsell 3500 Maryland Ct Richmond, VA 23233 Have MII	Stephen Berry Production Services Stephen Berry 4512 Southampton Richmond, VA 23235 (804)320-0758 Have MII	Zion Systems Richard Hiatt 1361 Lincolnshire Dr. Harrisonburg, VA 22801 (703) 433-7700 No MII	Puget Sound Power & Light Company Charles Nishida PO Box 97034 OBC-09W Bellevue, WA 98009- 9734 (206) 454-6363 x3231 Have MII	WOAY-TV Jim Martin RTE 16 South Oak Hill, WV 25901 (304) 469-3361 Have MII	C.F. Struck Corp. Charles F. Struck PO Box 307 W51 N545 Struck Ln Cedarburg, WI 53012 (414)377-3300 Have MII
Petrel Publishing Gene Bjerke 312 Carry st Williamsburg, VA 23185 (804)229-7667 MII User	Systems Research Service TM Atkins 8664 Martin Creek Rd Roanoke, VA 24018 Supplier	Washington Blue Mountain Broadcasting Lynelle Childs PO Box 205 College Place, WA 99324 (509)529-9149 No MII	University of Washington Jack Armstrong Instructional Media Svcs Main St DG-10 Seattle, WA 98195 Have MII	WVAH-TV Raymond Beckner 11 Broadcast Plaza Hurricane, WV 25526 (304) 757-0011 Have MII	David Larson Productions David Larson 5910 N. Lilly Road Menomonee Falls, WI 53051 (414) 252-4122 Have MII
Philip Morris USA Carmen Inge P.O. Box 26603 Richmond, VA 23261 (804) 274-3721 Have MII	Thomas Communications William Aylward 2550 Huntington Ave Suite 205 Alexandria, VA (703)329-0102 No MII	KEPR Don Eckis PO Box 2648 Pasco, WA 99302 (509)547-0547 Have MII	Videoland Productions Mitch McGeary 805-C College St.SE Lacey, WA 98503 (206) 491-1332 Have MII	WYVN Bob Baker 1 Discovery Pl Martinsburg, WV 25401 (304) 267-6180 Have MII	Eaton Corporation Jim Heise 4201 N. 27th St Milwaukee, WI 53216 (414) 449-6216 Have MII
Philip Morris USA Jeff Bigham P.O. Box 26603 Richmond, VA 23261 (804) 274-3721 Have MII	Tuckahoe Orthopaedics Assoc. Orthopaedic Research of Virginia Mike Cockerham 8919 Three Chopt Rd Richmond, VA 23229 (804)285-7336 Have MII	KHQ Don Carmicheal P.O. Box 8088 Spokane, WA 99203 (509) 448-4655 Have MII	Washington Natural Gas John Cox 815 Mercer Street Seattle, WA 98111 (206) 622-6767 Have MII	Wisconsin Avonix Ken Muehlbauer P.O. Box 505 3495 N. 124th St Brookfield, WI 53008- 0506 (414) 783-6050 Dealer	Excel Communications Jim Dorman 3487 N 124th St Brookfield, WI 53005 (414)786-0686 Have MII
Public Broadcasting Service Mark Richer 1320 Braddock Place Alexandria, VA 22314 (703) 739-5471 Have MII	Ultra-Sound A/V Matt Bright 10108 Timberlake Rd Lynchburg, VA 24502 (804)237-4549 Have MII	KHQ Jeff Hite P.O. Box 8088 Spokane, WA 99203 (509) 448-4655 Have MII	Washington Natural Gas Chis Nardine 815 Mercer Street Seattle, WA 98111 Have MII	Avonix Bob Buss P.O. Box 505 3495 N. 124th St Brookfield, WI 53008- 0506 (414) 783-6050 Dealer	Firstar Corporation Frank Datzner 777 East Wisconsin Ave. Milwaukee, WI 53202 (414) 765-6228 Have MII
Public Broadcasting Service Larry Jefferson 1320 Braddock Place Alexandria, VA 22314 (703) 739-5204 Have MII	Union Theological Seminary John Coffman Media Services Dept. 3401 Brook Rd Richmond, VA 23227 (804)278-4323 Have MII	Kostov & Assoc. Multimedia Studios Michael Kostov 221 First Ave West, Ste 120 Seattle, WA 98119 (206)285-2797 Have MII	West Virginia AV Media Services Engineer Dept 615 9th St. PO Box 2523 Huntington, WV 25726- 2523 Have MII	Avonix Jerry Martin P.O. Box 505 3495 N. 124th St Brookfield, WI 53008- 0506 (414) 783-6050 Dealer	Fraser Orton Productions Dennis Fraser 2150 Memorial Dr., Suite 212 Green Bay, WI 54303 (414) 494-6150 Have MII
Public Broadcasting Service Keith Ellsworth 1320 Braddock Place Alexandria, VA 22314 (703) 739-5302 Have MII	Video Services, Inc. Jim Howell 9305 Broad Meadows Rd Glen Allen, VA 23060 (804) 346-0835 Repair	Kramer Video Tom Kramer PO Box 22446 Seattle, WA 98122 (206) 322-6555 Have MII	Consolidated Media Systems Larry Cox PO Box 649 Scott Depot, WV 25560 (304)744-4804 Supplier	Avonix John Spartz P.O. Box 505 3495 N. 124th St Brookfield, WI 53008- 0506 (414) 783-6050 Dealer	Image Makers Advertising John Wigtak 740 North Pilgrin Pkwy Elm Grove, WI 53122 (414)785-1709 Have MII
Reed Film & Video Lloyd Reed 9493A Silver King Ct Fairfax, VA 22031 (703) 385 Have MII	Virginia Baptist Board Glenn Starling P.O. Box 8568 Richmond, VA 23226 (804) 672-2100 Have MII	Lon Gibby Productions Lon Gibby East 113 Magnesium Spokane, WA 99208 (509)467-1113 Have MII	E.I. Dupont Jack Green 901 W. Dupont Ave. Belle, WVA 25015 (304) 357-1835 Have MII	Avonix Michael Sieb P.O. Box 505 3495 N. 124th St Brookfield, WI 53008- 0506 (414) 783-6050 Dealer	Moraine Park Technical College Bob Haase P.O. Box 1940 Fond Du Lac, WI 54936-1940 (414) 929-2112 Have MII
Roanoke Memorial Hospitals Edward Hamilton Audio/Visual Ed PO Box 13367 Roanoke, Va 24033 (703)981-7673 Have MII		Mountain View TV Anthony Evans 1500 SE Blairmont Dr Vancouver, WA 98684 (206) 253-2588 Have MII			

Northeast Tech. College John Siemering PO Box 19042 Green Bay, WI 54307-9042 (414)498-5495 Have MII	WYOMING Frank Maiale 1619 Monroe St Madison, WI 53711-2021 (608) 258-9644 Have MII	Shaw Cablesystems Gene Sydor 7633-50 Street Edmonton, Alberta T6B 2W9	Axiom Productions Gerry Matthews 69 Raymond Street Guelph, Ontario N1H 3S4	MacLean Hunter Cable Manny Florio Parkdale Studio 47 Lissgar St Toronto, Ontario M6J 3T4	Soft Science Associates Ltd. Eric Harris R.R. #1 Gore's Landing, Ontario KOK 2E0
Optics & Images David Anderson 1805 E. Allouez Ave Suite 1 Greenbay, WI 54311 (414) 465-9040 Have MII	Wyoming Pronghorn Productions Dudley Irvine PO Box 703 Lander, WY 82520 (307)332-9714 Have MII	British Columbia The Videomaker Sig Poeppel 2160 Van Horne Drive Kamloops, B.C. V1S 1L7	CBC - Windsor Bruce Taylor 825 Riverside Drive W. Windsor, Ontario N9A 1K7	MacLean Hunter Cable Rob Barrie 80 Worcester Rd Etobicoke, Ontario M9W 1K7	Special Event Video Productions Jim Huber 1911 Baseline Rd #100 Ottawa, Ontario K2C 0C7
Paul Hying Paul Hying 218 12th Ave Green Bay, WI 54303 (414)494-8711 No MII	Caribbean West Indies Trinidad	VILCOM Michael Olelock 3-1854 West First Ave. Vancouver, B.C. V6J 1G5	CBC - Windsor Rick Baillargeon 825 Riverside Drive W. Windsor, Ontario N9A 1K7	MacLean Hunter Cable Merle Zoerbe 80 Worcester Rd Etobicoke, Ontario M9W 1K7	St. Clair College Roger Faubert 2000 Talbot Road West Windsor, Ontario N9A 6S4
P.A. Bergner & Co. Jim Brzyck 331 W. Wisconsin Ave. Fourth Floor Milwaukee, WI 53203 (414)347-5207 Have MII	Video Associates Limited 7 Bergerac Rd Maraval Trinidad, West Indies (809)628-3557 Have MII	Nova Scotia Central Editing Services Rocky Warren 69 Walker Street Truro, Nova Scotia B2N 4A8	CFMT - CH. 47 Pip Bola 545 Lakeshore Blvd. West Toronto, Ontario M5V 1A3	MacLean Hunter Cable Jim Chapman 80 Worcester Rd Etobicoke, Ontario M9W 1K7	University of Toronto Ron Beardon Media Centre 563 Spadina Ave. Toronto, Ontario M5S 1A1
Reimers Photo Material Co. Dan Fritz 300 E. Bay Milwaukee, WI 53207 Have MII	Central America Mexico Banamex, SA Comunicacion Institute German Bernal\Emma Fox Uruguay 19, COL. Centro Mexico 06000,D.F. Mexico (011)525-225-8023 MII Owner	Halifax Cable Brett Smith PO Box 8660, Stn A 5841 Bilby St Halifax Nova Scotia B3K 5M3	CFMT - CH. 47 Brian Herling 545 Lakeshore Blvd. West Toronto, Ontario M5V 1A3	Meta Media Productions Andrew Ruhl 90 Yarmouth Street Guelph, Ontario N1H 4G3	University of Toronto Ernie Lopez 119 St. George Street North Wing, Room 27 Toronto, Ontario M5S 1A1
Universal Production Int'l Bob Kames, Jr. 4415 W. Forrest Home Ave Milwaukee, WI 53219 (414) 321-0874 Have MII	Canada Alberta EM/Media Jim Goertz #200 - 116 - 8th Ave. S.W. Calgary, Alberta T2P 1B3	Michelin Tires Cda.Ltd Dave Titus PO Box 399 New Glasgow Pictou Cty, Nova Scotia B2H 5E6	Corona Communication Doug Reynolds 500 Barrydoowne Rd. Sudbury, Ontario P3A 3T3	Municipality of Toronto Community Services Dept Paul Downey 590 Jarvis St 6th Floor Toronto, Ontario M4Y 2J5	University of Windsor Tom Fuerth Communications Dept. Windsor, Ontario N9B 3P4
University of Wisconsin Bager Football 1440 Monroe St. Madison, WI 53711 Have MII	Canada Alberta Glenrose Rehab. Hospital Randy Robertson 10230-111 Ave. Edmonton, Alberta T5G 0B7	Ontario Advanced Video Prods Mark Geier 28 Dywin Ct. Cambridge, Ontario N1R 7A4	CKCO-TV Joe Brenner 864 King Street West Kitchener, Ontario N2G 4E9	North York School Board Neville Dean 85 Peckham Ave. North York, Ontario, N2R 2V4	Video Events John Phillips 6 Winthrow Ave Toronto, Ontario M4K 1C9
Vaughn Duplication Services Tom Brunhart 700 West Michigan Ave, Ste 150 Milwaukee, WI 53233 (414)276-6511 Have MII	Canada Alberta Glenrose Rehab. Hospital Randy Robertson 10230-111 Ave. Edmonton, Alberta T5G 0B7	Edcom Multi Media Jeff Howard Production Dept. 1773 Mattawa Ave. Mississauga, Ontario L4X 1K5	Edcom Multi Media Rich Kramer 350 Shirley Ave. Kitchener, Ontario N2B 2E1	Ontario College of Art George Dougherty 100 McCaul Street Toronto, Ontario M5T 1W1	Vid Vid Video Blake Robson 17 Easton Road Brantford, Ontario N3P 1J4
VIDTEK James Lillis 9235 W. Capital Dr Milwaukee, WI 53222 (414) 466-7488 Have MII	Canada Alberta Glenrose Rehab. Hospital Randy Robertson 10230-111 Ave. Edmonton, Alberta T5G 0B7	AEC Computers Jann Teng R.R. #7 Providence Line Peterborough, Ontario K9J 6X8	General A/V Neil Watt 6889 Rexwood Road Unit #9 Mississauga, Ontario L4V 1R2	Ontario College of Art Michael Page 100 McCaul Street Toronto, Ontario M5T 1W1	York University Dave Walton Stedman Bldg. 4700 Keele Street Toronto, Ontario M3J 1P3
Wausau Insurance Paul Hunsanger The Westwood Conference Center 1800 W. Bridge St. Wausau, WI 54401 (715)847-7772 Have MII	Canada Alberta Glenrose Rehab. Hospital Randy Robertson 10230-111 Ave. Edmonton, Alberta T5G 0B7	Asian Television Network Prakash Naidoo 130 Pony Dr. Newmarket, Ontario L3Y 7B6 (416) 836-6460	Humphries Productions Stan Humphries 93 Downey Road Guelph, Ontario NIC 1A1	Ryerson Poly Technical Brad Fortiner 350 Victoria Street Toronto, Ontario M5B 2K3	Prince Edward Island J.W. Woods Electronics Bill Woods 17 Buell Rd Mermaid,RR.5 Charlottetown, PEI C1A 7J8
Worthwhile Films Steve Breaker 333 W. Mifflin St. Madison, WI 53703 Have MII	Canada Alberta Glenrose Rehab. Hospital Randy Robertson 10230-111 Ave. Edmonton, Alberta T5G 0B7	Asian Television Network Shan Chandrasekar 130 Pony Dr. Newmarket, Ontario L3Y 7B6	Image Projection John Chyurlia 15 Capella Court Unit 109 Nepean, Ontario K2E 7X1	Scarborough Board Alex Maropakis 52 McGriskin Road Scarborough, Ontario M1S 4G5	York Point Productions Stewart Smith 8 Falconwood Road Charlottetown, PEI C1A 6B5
	Shaw Cablesystems Ernie Poscente 7605 50th St. Edmonton, Alberta T6B 2W9	Atchisound Prod. Services Don Atchison 1589 Drake Ave Ottawa, Ontario K1G 0L7	Maximum Productions Michael Jerome 730 Cochran Dr. Markham, Ontario L3R 8E1	Sheridan College Ken Walker 1430 Trafalgar Road Oakville, Ontario L6H 2L1	Island Cablevision Wendall Ellis 100 Cable Court Charlottetown, PEI C1B 1A9
			MBST Lifetime Prod. 5 DeWitte Court Markham, Ontario L3P 3Y4		Quebec

Concept Videoscope Claude Pdpin 100 bld Antonio Barrette Joliette, Quebec J6E 1E5	Infographie Michel Faubert 520 Landreville, Unit 1A Ile des Soeurs, Quebec H3E 1B4	Premier Choix TVEC Inc. Chantal Gagnon 2100 Ste - Catherine Quest #800 Montreal, Quebec H3H 2T3	SportAction Video 2323 Boul. Versant Nord Suite 204 St. Foy, Quebec G1N 4P4	Size Small Productions John Lumby 34 Degeer Crescent Saskatoon, Saskatchewan S7H 4P7	STV - Saskatoon Brian Taylor 218 Robin Crescent Saskatoon, Saskatchewan S7L 7C3
CKSH-TV Marcel Aganier 340 Boul. Industriel Sherbrooke, Quebec J1L 1Z9	Le Studio du Centre- Ville Michel Bliodeau 1168 rue Bishop Montreal, Quebec H3G 2E3	Productions du Deluje Jean Perrier 797 Valiquette Verdun, Quebec H4H 2E1	Universite de Montreal Jean-Marie Herbert PO Box 6128 Montreal, Quebec H3C 3J7	STV - Regina Brian Sather 370 Hoffer Drive Regina, Saskatchewan S4N 7A4	Video One Systems Randy Swan 2318 Avenue C North Saskatoon, Saskatchewan Canada S7L 5X5
CKTM-TV Trois Rivières 4141 St. Jean Blvd Trois Rivières, Quebec G9A 5G3	Ordigraphe Inc Denis Rivard 3740 Boul. Matte Brossard, Quebec	Projet IMAGE Jose Forest 4565, Chemin de la Reine Marie Montreal, Quebec H3W 1W5	Universite du Quebec a Montreal - Denis Vaillancourt C.P. 8888, Succ. "A" Montreal, Quebec H3C 3P8	STV - Regina Ron Mittelholz 370 Hoffer Drive Regina, Saskatchewan S4N 7A4	
Hautes Etudes Commerc. Serge Larivee 5255 Avenue Decelles Montreal, Quebec H3T 1V6			Saskatchewan	STV - Saskatoon Len Virog 218 Robin Crescent Saskatoon, Saskatchewan S7L 7C3	

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New MII Rebuild Program by Specialized Communications

To meet the needs of broadcasters and production companies nationwide, Specialized Communications announces their new MII rebuild program.

This program allows television stations and their MII users to greatly reduce their machines down time for small adjustments and repairs and restore the units to a "like new" condition. The units are completely stripped to the bare chassis so that all mechanical components can be cleaned, examined, and or replaced as needed. Every board is removed, cleaned, and checked for proper modifications. The re-assembled is then fully aligned and tested before being sent back to the customer.

Since the unit is completely broken down and rebuilt from the ground up, MII customers can expect the performance and service life of a new unit, not simply an old unit with a new head. This should be of particular interest to MARC machine users who demand maximum performance from their MII units. The availability of spare machines insures our customers of a minimum of downtime while the rebuild is taking place. In this time of shrinking budgets, extending the useful life of the MII VTR is not only desirable but often a necessity. This rebuild process is an answer to that need.

Specialized Communications, an authorized independant service center for MII and all Panasonic Professional Video Products, Sony Professional Video, and JVC Professional Video, provides this service for all MII studio VTR's, and the AU-500 series units. Complete repair is available for all MII units from Panasonic or JVC as well as Betacam SP, S-VHS, Umatic, and other formats.

To find out more, visit our booth at NAB # 17048 or call (301) 790-0103 for information.

MII Users Association of America

NAB Meeting at the Imperial Palace Hotel in Las Vegas

10:30am - 6:00 pm for MII Users

12:00 noon - 6:00 pm for Panasonic Reps and guests

3635 Las Vegas Boulevard South
4th Floor
Sampan Room
(702) 731 - 3311

